

PCRR JWTeam Srls - Registered Office: Via Terrazzano 85 – 20017 Rho (MI) - Fiscal Code and PI 12092970966, Cap. Soc. €200, certified email: pcrijwt@pec.it Confidential document, Location Milan, date 09-02-2023 Place of jurisdiction: Milan (Italy)



joules water team https://www.jwt-jwt.it/

ITEG - Integrated Turbine Energy Generator- https://www.iteg-jwt.it/

Purpose - The project aims to activate a production site, from design to assembly (pro delivery and rapid assembly), with the development of production-oriented procedures agreed with the client (based on the available products to interface with) and the destinations of its devices. The solutions depend on standard products from the market and in particular on advanced 3D printing, even with semi-finished products for subsequent industrialisations. Then integrated and tested with a view to optimizing the customization of machines (relative hulls and structures) towards specific purposes, functional to the commissioned objectives. In close collaboration with internal and external laboratories, it will act with strong remote support and automations, resorting to high Performance Economy levers. Equipped with a large factory (1500 m2), about 15 Human Resources, start the development of rotors as per specific needs deduced from targeted research in the area. In summary:

Budget 2.0 M€, http://www.expotv1.com/LIC/BUNIT/Bm4_ITEG_StartKit_102018000011105.doc - Commercial offer to the market, for supply as an Innovative Startup (which generates significant friezes to the contractor, from Industry 4.0 and related PNRR / ECOLOGICAL TRANSITION); highly effective action supported by the institutions, to speed up the penetration of technologies, with sustained legitimacy, including openings to involvement in the social capital; openness to corporate involvement in a specific territory, to which the offer would be better suited;

54 M€ NPV (8%, 20y), http://www.expotv1.com/LIC/BUNIT/Bm5_ITEG_BP_prj.pdf - Business Plan (20 years and IRR 8%, with excursions for *IRR* from 0% to 15%), from which pertinent DCF/VAN, CapEx, OpEx, Built; the high financial simulations open up to various JV/VC/PE corporate structures (with availability of 5y details for ease of agreed EXITs); it is noted that with greater Equity the IRRs are contained, resulting in better DCF/NPV at everyone's ease;

iteg-jwt.it, http://www.iteg-jwt.it/ - current HomePage and Domain for presenting personal and fiscal data, with structure of the corporate project and classification in the more general JWTeam project (matrix at the footer, with references to the specific Company Assets, Titles, Thesis and more); the domain (IT and EU) remains responsible for communicating the purposes of the technology, legal references and application areas; prepared for sustained IT&C and IIoT tools, with high levels of automation and remote controls;

Pitch-Bm1, http://www.expotv1.com/LIC/BUNIT/Bm1_ITEG_why_Industry.ppt - Brief presentation (4 slides), with purpose, references, target, advantages; open to evolutionary dynamics offered by IT&C and its high levels of automation, with appropriate use of AI dynamics;

Market - Pipe-line / industrial chemical companies, Operators in the nautical and aeronautical sector, Hydromechanical companies, Financial investors, Operators in the AGRO and BioGas, BioMethane, Oil & Gas sector; the target pursued includes supervision services and predictive maintenance for some of the production processes, subject to deliveries and consistent testing;

Strategy – Fundraising actions envisaged, opening up to JV/VC/PE (also with industrial competitor operators), to serve the local area towards environmental sustainability objectives and support for inclusive services; making significant use of local resources, both of raw materials and workers (as per the purposes of the technologies in one's availability, impregnated with **value analysis**);

Econometrics - DCF/NPV €54m, CapEx €2m, OpEx €4.4m, Built €9.3m; Plans 5y (for estimates on the Exit of JV/VC/PE) and 20y (for long-term visibility of the entire and more realistic industrial plan and consistency of the timing of the ECOLOGICAL TRANSITION) have been developed; the use of Performance Economy (leasing and operating rentals) will allow sudden access to the production regimes pursued and consequent economic results;

Operational - 35% of the CapEx values achieved remain destined for Human Resources (10% in Management and 25% in roles Operational), with attention to investments with a view to Performance Economy (using internal and external resources, albeit carefully preserving the former); for the means of production, it uses its own factories, workshops, laboratories and instruments located near the registered office, for a total of 40% of tangible assets (also with leasing and operating rentals); the remaining 25% will be employed in Intangible assets functional to complete the production cycles (know-how, third party licenses, SW and various applications);

...welfare to the planet and to the communities !!!

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joules water team https://www.jwt-jwt.it/

MBGC - Mini Bio Gas Continuous - https://www.mbgc-jwt.it/

Purpose - The project aims to activate a production site, from design to assembly (pro delivery and rapid assembly), with the development of production-oriented procedures agreed with the client (based on the products available for supply) and of the destinations of the outputs produced. The solutions rely on standard products from the water management and prefabricated market, integrated and tested with a view to optimizing linear anaerobic digestion, with selective and corrective extraction. In collaboration with internal and external laboratories, it will act as remote support to the installations in charge (EPC). Equipped with a large factory (1500 m2), about 10 Human Resources, start the development of digesters (FBI - Intelligent Septic Tank)

as per specific needs deduced from targeted research on the territory. In summary:

Budget 1.0 M€, <u>http://www.expotv1.com/LIC/BUNIT/Bb4_MBGC_StartKit_0001427413.doc - Commercial offer to the market</u>, for supply as an **Innovative Startup** (which generates significant friezes to the contractor, from **Industry 4.0 and related PNRR / ECOLOGICAL TRANSITION);** highly effective action supported by the institutions, to speed up the penetration of technologies, with sustained legitimacy, including openings to involvement in the social capital; also particular openness to corporate involvement in a specific area, to which the offer would be better adapted;

38 M€ NPV (8%, 20y), http://www.expotv1.com/LIC/BUNIT/Bb5_MBGC_BP_prj.pdf - Business Plan (20 years and IRR 8%, with excursions for *IRR from 0% to 15%),* from which pertinent DCF/VAN, CapEx, OpEx, Built; the high financial simulations open up to various JV/VC/PE corporate structures (with availability of 5y details for ease of agreed EXITs); it is noted that with greater Equity the IRRs are contained, resulting in better DCF/NPV at everyone's ease;

<u>mbgc-jwt.it</u>, <u>http://www.mbgc-jwt.it/ -</u> current HomePage and Domain for presenting personal and fiscal data, with structure of the corporate project and classification in the more general **JWTeam** project (matrix at the footer, with references to the specific **Company Assets**, **Titles**, **Thesis and more**); the domain (IT and EU) remains responsible for communicating the purposes of the technology, legal references and application areas; prepared for sustained IT&C and IIoT tools, with high levels of automation and remote controls;

Pitch-Bb1, http://www.expotv1.com/LIC/BUNIT/Bb1_MBGC_why_BIOGAS.ppt - Brief presentation (4 slides), with purpose, references, target, advantages; open to evolutionary dynamics offered by IT&C and its high levels of automation, with appropriate use of AI dynamics;

Market - Prefabricated Buildings (CLS), Residential and Industrial Construction, Hydromechanics, Financial Investors, BioGas/BioMethane Sector Operators; the target pursued includes supervision services and predictive maintenance for some of the production processes, subject to deliveries and consistent testing;

Strategy – Fundraising actions envisaged, opening up to JV/VC/PE (also with competitor industrial operators), to serve the territory towards environmental sustainability objectives and support for inclusion services; making significant use of local resources, both of raw materials and workers (as per the purposes of the technologies in one's availability, impregnated with **value analysis**);

Econometrics - DCF/NPV 38 M€, CapEx 1 M€, OpEx 3.1 M€, Built 6.4 M€; Plans 5y (for estimates on the Exit of JV/VC/PE) and 20y (for long-term visibility of the entire and more realistic industrial plan and consistency of the timing of the ECOLOGICAL TRANSITION) have been developed; the use of Performance Economy (leasing and operating rentals) will allow sudden access to the production regimes pursued and consequent economic results;

Operational - 60% of the CapEx values achieved remain destined for Human Resources (10% in Management and 50% in roles Operational), with attention to investments with a view to Performance Economy (using internal and external resources, albeit carefully preserving the former); for the means of production, the company uses its own factories, workshops, laboratories and instruments located near the registered office, for a total of 25% of tangible assets (also with leasing and operating rentals); the remaining 15% will be employed in Intangible assets functional to complete the production cycles (know-how, third party licenses, SW and various applications);

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j<u>oules water team</u> https://www.jwt-jwt.it/

PBRC - Photo Bio Reactor Continuous - https://www.pbrc-jwt.it/

Purpose - The project aims to activate a production site, from design to assembly (pro delivery and rapid assembly), with the development of production-oriented procedures agreed with the client (based on the products available for supply) and of the destinations of the outputs produced. The solutions rely on standard products from the water management and prefabricated market, LED products integrated with RES, integrated and tested with a view to optimizing the cultivation of algal strains functional to the commissioned objectives. In close collaboration with internal and external laboratories, it will act as remote support to the installations in charge (EPC). Equipped with a large factory (1500 m2), about 15 Human Resources, start the development of separators as per specific needs deduced from targeted research in the area. In summary:

Budget 2.0 M€, http://www.expotv1.com/LIC/BUNIT/Bc4_PBRC_StartKit_0001427412.doc - Commercial offer to the market, for supply as an Innovative Startup (which generates significant friezes to the contractor, from Industry 4.0 and related PNRR / ECOLOGICAL TRANSITION); highly effective action supported by the institutions, to speed up the penetration of technologies, with sustained legitimacy, including openings to involvement in the social capital; also particular openness to corporate involvement in a specific area, to which the offer would be better adapted;

<u>44 M€ NPV (8%, 20y), http://www.expotv1.com/LIC/BUNIT/Bc5_PBRC_BP_prj.pdf</u> - Business Plan (20 years and IRR 8%, with excursions for *IRR from 0% to 15%),* from which pertinent DCF/VAN, CapEx, OpEx, Built; the high financial simulations open up to various JV/VC/PE corporate structures (with availability of 5y details for ease of agreed EXITs); it is noted that with greater Equity the IRRs are contained, resulting in better DCF/NPV at everyone's ease;

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Pitch-Bc1, http://www.expotv1.com/LIC/BUNIT/Bc1_PBRC_why_ALGAE.ppt - Brief presentation (4 slides), with purpose, references, target, advantages; open to evolutionary dynamics offered by IT&C and its high levels of automation, with appropriate use of AI dynamics;

Market - Prefabricated Buildings Companies (CLS), Power LED Sector Operators, Hydromechanical Companies, Financial Investors, Operators in the AGRO and BioGas/BioMethane sector; the target pursued includes supervision services and predictive maintenance for some of the production processes, subject to deliveries and consistent testing;

Strategy – Fundraising actions envisaged, opening up to JV/VC/PE (also with industrial competitor operators), to serve the local area towards environmental sustainability objectives and support for inclusive services; making significant use of local resources, both of raw materials and workers (as per the purposes of the technologies in one's availability, impregnated with **value analysis**);

Econometrics - DCF/NPV €44m, CapEx €2m, OpEx €3.6m, Built €7.4m; Plans 5y (for estimates on the Exit of JV/VC/PE) and 20y (for longterm visibility of the entire and more realistic industrial plan and consistency of the timing of the ECOLOGICAL TRANSITION) have been developed; the use of Performance Economy (leasing and operating rentals) will allow sudden access to the production regimes pursued and consequent economic results;

Operational - 35% of the CapEx values achieved remain destined for Human Resources (10% in Management and 25% in roles Operational), with attention to investments with a view to Performance Economy (using internal and external resources, albeit carefully preserving the former); for the means of production, it uses its own factories, workshops, laboratories and instruments located near the registered office, for a total of 45% of tangible assets (also with leasing and operating rentals); the remaining 20% will be employed in Intangible assets functional to complete the production cycles (know-how, third party licenses, SW and various applications);

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joules water team https://www.jwt-jwt.it/

SIDR - System Irrigation Draining Heating/Cooling - https://www.sidr-jwt.it/

Purpose - Use of sports facilities for 365 days/year. Thermally conditioned surface (hot/cold) in an absolutely homogeneous way. Optimal drainage for grass pitches in any weather situation, with elimination of root asphyxiation phenomena caused by water stagnation. High energy efficiency at very competitive costs. Drastic reduction (80%) of water consumption, fertilizers and pesticides, thus preserving water tables. Bivalent, for cold and hot climates (especially those with water problems). In collaboration with internal and external laboratories, it will act as remote support (using sustained automation with PLC) to the installations in charge (EPC). NB - RIGHTS in IT, CN, IN, EAPO (RU, KK, AZ, BY, TJ, KG, TM, AM). Equipped with a large factory (1500 m2), about 15 Human Resources, start the development of separators as per specific needs deduced from targeted research in the area. In summary:

Budget 1.0 M€, http://www.expotv1.com/LIC/BUNIT/BI4_SIDR_StartKit_0000283621.doc - Commercial offer to the market, for supply as an Innovative Startup (which generates significant friezes to the contractor, from Industry 4.0 and related PNRR / ECOLOGICAL TRANSITION); highly effective action supported by the institutions, to speed up the penetration of technologies, with sustained legitimacy, including openings to involvement in the social capital; also particular openness to corporate involvement in a specific area, to which the offer would be better adapted;

19 M€ NPV (8%, 20y), http://www.expotv1.com/LIC/BUNIT/Bi5_SIDR_BP_prj.pdf - Business Plan (20 years and IRR 8%, with excursions for *IRR from 0% to 15%)*, from which pertinent DCF/VAN, CapEx, OpEx, Built; the high financial simulations open up to various JV/VC/PE corporate structures (with availability of 5y details for ease of agreed EXITs); it is noted that with greater Equity the IRRs are contained, resulting in better DCF/NPV at everyone's ease;

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Pitch-Bl1, http://www.expotv1.com/LIC/BUNIT/Bl1_SIDR_why_FOOTBALL.ppt - Brief presentation (4 slides), with purpose, references, target, advantages; open to evolutionary dynamics offered by IT&C and its high levels of automation, with appropriate use of AI dynamics;

Market - Playgrounds in natural grass, hockey and skating rinks, Plateau of buildings in general and logistics, Roads with special sections, Airport runways, intensive proximity agronomy; the target pursued includes supervision services and predictive maintenance for some of the production processes, subject to deliveries and consistent testing;

Strategy – Fundraising actions envisaged, opening up to JV/VC/PE (also with competitor industrial operators), to serve the territory towards environmental sustainability objectives and support for inclusion services; making significant use of local resources, both of raw materials and workers (as per the purposes of the technologies in one's availability, impregnated with **value analysis**);

Econometrics - DCF/NPV 19 M€, CapEx 1 M€, OpEx 1.6 M€, Built 3.2 M€; Plans 5y (for estimates on the Exit of JV/VC/PE) and 20y (for long-term visibility of the entire and more realistic industrial plan and consistency of the timing of the ECOLOGICAL TRANSITION) have been developed; the use of Performance Economy (leasing and operating rentals) will allow sudden access to the production regimes pursued and consequent economic results;

Operational – 55% of the CapEx values achieved remain destined for Human Resources (15% in Management and 40% in roles Operational), with attention to investments with a view to Performance Economy (using internal and external resources, albeit carefully preserving the former); for the means of production, the company uses its own factories, workshops, laboratories and instruments located near the registered office, for a total of 25% of tangible assets (also with leasing and operating rentals); the remaining 20% will be employed in Intangible assets functional to complete the production cycles (know-how, third party licenses, SW and various applications);

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joules water team https://www.jwt-jwt.it/

SDGC – Solar Desalination Geoassisted Continuous - https://www.sdgc-jwt.it/

Purpose - The project aims to activate a production site, from design to assembly (pro delivery and rapid assembly), with the development of production-oriented procedures agreed with the client (based on the available inputs) and the destinations of the outputs products. The solutions rely on standard products from the water management and prefabricated (including container) market, integrated and tested with a view to optimizing distillation using solar energy and sustaining thermal gradients. In collaboration with internal and external laboratories, it will act as remote support to the installations in charge (EPC). Equipped with a large factory (1500 m2), about 10 Human Resources, start the development of separators as per specific needs deduced from targeted research in the area. In summary:

Budget 1.0 M€, http://www.expotv1.com/LIC/BUNIT/Bd4_SDGC_StartKit_0001429306.doc - Commercial offer to the market, for supply as an Innovative Startup (which generates significant friezes to the contractor, from Industry 4.0 and related PNRR / ECOLOGICAL TRANSITION); highly effective action supported by the institutions, to speed up the penetration of technologies, with sustained legitimacy, including openings to involvement in the social capital; also particular openness to corporate involvement in a specific area, to which the offer would be better adapted;

30 M€ NPV (8%, 20y), http://www.expotv1.com/LIC/BUNIT/Bd5 SDGC BP prj.pdf - Business Plan (20 years and IRR 8%, with excursions for *IRR from 0% to 15%)*, from which pertinent DCF/VAN, CapEx, OpEx, Built; the high financial simulations open up to various JV/VC/PE corporate structures (with availability of 5y details for ease of agreed EXITs); it is noted that with greater Equity the IRRs are contained, resulting in better DCF/NPV at everyone's ease;

sdgc-jwt.it, http://www.sdgc-jwt.it/ - current HomePage and Domain for presenting personal and fiscal data, with structure of the corporate project and classification in the more general JWTeam project (matrix at the footer, with references to the specific Company Assets, Titles, Thesis and more); the domain (IT and EU) remains responsible for communicating the purposes of the technology, legal references and application areas; prepared for sustained IT&C and IIoT tools, with high levels of automation and remote controls;

Pitch-Bd1, http://www.expotv1.com/LIC/BUNIT/Bd1_SDGC_why_WATER.ppt - Brief presentation (4 slides), with purpose, references, target, advantages; open to evolutionary dynamics offered by IT&C and its high levels of automation, with appropriate use of AI dynamics;

Market - Prefabricated and Container Companies, Hydromechanics, Financial Investors, Fresh Water Sector Operators, Purification Operators; the target pursued includes supervision services and predictive maintenance for some of the production processes, subject to deliveries and consistent testing;

Strategy – Fundraising actions envisaged, opening up to JV/VC/PE (also with competitor industrial operators), to serve the territory towards environmental sustainability objectives and support for inclusion services; making significant use of local resources, both of raw materials and workers (as per the purposes of the technologies in one's availability, impregnated with **value analysis**);

Econometrics - DCF/NPV 30 M€, CapEx 1 M€, OpEx 2.5 M€, Built 5.1 M€; Plans 5y (for estimates on the Exit of JV/VC/PE) and 20y (for long-term visibility of the entire and more realistic industrial plan and consistency of the timing of the ECOLOGICAL TRANSITION) have been developed; the use of Performance Economy (leasing and operating rentals) will allow sudden access to the production regimes pursued and consequent economic results;

Operational – 55% of the CapEx values achieved remain destined for Human Resources (15% in Management and 40% in roles Operational), with attention to investments with a view to Performance Economy (using internal and external resources, albeit carefully preserving the former); for the means of production, the company uses its own factories, workshops, laboratories and instruments located near the registered office, for a total of 25% of tangible assets (also with leasing and operating rentals); the remaining 20% will be employed in Intangible assets functional to complete the production cycles (know-how, third party licenses, SW and various applications);

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joules water team https://www.jwt-jwt.it/

GSMF - Gravimetric Separator Mixtures Fluid - https://www.gsmf-jwt.it/

Purpose - The project aims to activate a production site, from design to assembly (pro delivery and rapid assembly), with the development of production-oriented procedures agreed with the client (based on the available inputs) and the destinations of the outputs products. The solutions rely on standard products from the water management and prefabricated market (including containers in compatible and water-repellent materials for the components in action, selecting standard industry honeycomb in congruous shapes and materials, organic or metallic), assembled and tested with a view to optimizing separation by solar energy and maintenance by thermal gradients. In collaboration with internal and external laboratories, it will act as a remote support (using sustained automation with PLC) to the installations in charge (EPC). Equipped with a large factory (1500 m2), about 15 Human Resources, start the development of separators as per specific needs deduced from targeted research in the area. In summary:

Budget 1.0 M€, http://www.expotv1.com/LIC/BUNIT/Bh4_GSMF_StartKit_0001427137.doc - Commercial offer to the market, for supply as an Innovative Startup (which generates significant friezes to the contractor, from Industry 4.0 and related PNRR / ECOLOGICAL TRANSITION); highly effective action supported by the institutions, to speed up the penetration of technologies, with sustained legitimacy, including openings to involvement in the social capital; also particular openness to corporate involvement in a specific area, to which the offer would be better adapted;

38 M€ NPV (8%, 20y), http://www.expotv1.com/LIC/BUNIT/Bh5 GSMF BP prj.pdf - Business Plan (20 years and IRR 8%, with excursions for *IRR from 0% to 15%)*, from which pertinent DCF/VAN, CapEx, OpEx, Built; the high financial simulations open up to various JV/VC/PE corporate structures (with availability of 5y details for ease of agreed EXITs); it is noted that with greater Equity the IRRs are contained, resulting in better DCF/NPV at everyone's ease;

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Pitch-Bh1, http://www.expotv1.com/LIC/BUNIT/Bh1 GSMF why SEPARATOR.ppt - Brief presentation (4 slides), with purpose, references, target, advantages; open to evolutionary dynamics offered by IT&C and its high levels of automation, with appropriate use of AI dynamics;

Market - Prefabricated and Container Companies, Hydromechanics, Financial Investors, Operators in the Fresh Water Sector, Purification operators, the target pursued includes supervision services and predictive maintenance for some of the production processes, subject to deliveries and consistent testing;

Strategy – Fundraising actions envisaged, opening up to JV/VC/PE (also with competitor industrial operators), to serve the territory towards environmental sustainability objectives and support for inclusion services; making significant use of local resources, both of raw materials and workers (as per the purposes of the technologies in one's availability, impregnated with **value analysis**);

Econometrics - DCF/NPV 38 M€, CapEx 1 M€, OpEx 3.0 M€, Built 6.4 M€; Plans 5y (for estimates on the Exit of JV/VC/PE) and 20y (for long-term visibility of the entire and more realistic industrial plan and consistency of the timing of the ECOLOGICAL TRANSITION) have been developed; the use of Performance Economy (leasing and operating rentals) will allow sudden access to the production regimes pursued and consequent economic results;

Operational – 60% of the CapEx values achieved remain destined for Human Resources (15% in Management and 45% in roles Operational), with attention to investments with a view to Performance Economy (using internal and external resources, albeit carefully preserving the former); for the means of production, the company uses its own factories, workshops, laboratories and instruments located near the registered office, for a total of 25% of tangible assets (also with leasing and operating rentals); the remaining 15% will be employed in Intangible assets functional to complete the production cycles (know-how, third party licenses, SW and various applications);

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joules water team https://www.jwt-jwt.it/

PCRR - Commercial Recovery and Resilience Plan - https://www.pcrr-jwt.it/

Purpose - The project aims, through professional teams (millennials with high IT/ICT skills), to produce digital commercial services on Italian intellectual property rights; its basket of IPs is highly innovative and aimed at renewable energies and resources in general (efficiency, water, energy, environment, social/inclusiveness); the employees, from the reference operational base, operate asynchronously and distributed throughout the territory, coordinating to guarantee a 24-hour service functional to each time zone; with sustained own linguistic abilities, supported by specific centers from a legal and technical point of view; the proceeds are from pre-established margins on IP, on start-up and supervision, with high monitoring, strong in secure contracts (PEC and SIGNATURES), making use of the cloud, big-data, blockchain. Equipped with a large factory (1000 m2), about 10 Human Resources, start the development of teams as per specific needs deduced from targeted research in the area. In summary:

Budget 1.0 M€, http://www.expotv1.com/LIC/BUNIT/Ba4_GUPC%C2%AE_StartKit_0001652183.doc - Commercial offer to the market, for supply as an Innovative Startup (which generates significant friezes to the contractor, from Industry 4.0 and related PNRR / ECOLOGICAL TRANSITION); highly effective action supported by the institutions, to speed up the penetration of technologies, with sustained legitimacy, including openings to involvement in the social capital; also particular openness to corporate involvement in a specific area, to which the offer would be better adapted;

83 M€ NPV (8%, 20y), http://www.expotv1.com/LIC/PRJ/170114_ESCP_032_GDMP.pdf - Business Plan (20 years and IRR 8%, with excursions for *IRR from 0% to 15%),* from which pertinent DCF/VAN, CapEx, OpEx, Built; the high financial simulations, open up to various JV/VC/PE corporate structures (with 5y details available for ease of agreed EXITs); it is noted that with greater Equity the IRRs are contained, resulting in better DCF/NPV at everyone's ease;

pcrr-jwt.it, http://www.pcrr-jwt.it/ - current HomePage and Domain for presenting personal and fiscal data, with structure of the corporate project and classification in the more general JWTeam project (matrix at the footer, with references to the specific Company Assets, Titles, Thesis and more); the domain (IT and EU) remains responsible for communicating the purposes of the technology, legal references and application areas; prepared for sustained IT&C and IIoT tools, with high levels of automation and remote controls;

<u>Pitch-Ba1</u>, <u>http://www.expotv1.com/LIC/BUNIT/Ba1_GUPC%C2%AE_why_RETROFIT.ppt - Brief presentation</u> (4 slides), with purpose, references, target, advantages; open to evolutionary dynamics offered by IT&C and its high levels of automation, with appropriate use of AI dynamics;

Market - Service companies and Training / Communication Agencies, Strategic Consulting, Investor Relator, Investors/Lenders, Accommodation, Travel and TourOpr, IT/ICT operators; the target pursued includes supervision services and predictive maintenance for some of the production processes, subject to deliveries and consistent testing;

Strategy – Fundraising actions envisaged, opening up to JV/VC/PE (also with competitor operators), to serve the area towards environmental sustainability objectives and support for inclusive services; making significant use of local resources, both of raw materials and workers (as per the purposes of the technologies in one's availability, impregnated with value analysis);

Econometrics - DCF/NPV €83m, CapEx €1m, OpEx €13m, Built €21m; Plan 5y have been developed (for estimates on Exit of JV/VC/PE) and 20y (for long-term visibility of the entire and more realistic industrial plan and consistency of the timing of the ECOLOGICAL TRANSITION); the use of Performance Economy (leasing and operating rentals) will allow sudden access to the production regimes pursued and consequent economic results;

Operational – 60% of the CapEx values achieved remain destined for Human Resources (15% in Management and 45% in roles Operational), with attention to investments with a view to Performance Economy (using internal and external resources, albeit carefully preserving the former); for the means of production, the company uses its own factories, workshops, laboratories and instruments located near the registered office, for a total of 25% of tangible assets (also with leasing and operating rentals); the remaining 15% will be employed in Intangible assets functional to complete the production cycles (know-how, third party licenses, SW and various applications);

...welfare to the planet and to the communities !!!

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PCRR JWTeam Srls - Registered Office: Via Terrazzano 85 – 20017 Rho (MI) - Fiscal Code and Pl 12092970966, Cap. Soc. €200, certified email: pcrrjwt@pec.it Confidential document, Location Milan, date 09-02-2023 Place of jurisdiction: Milan (Italy)



joules water team https://www.jwt-jwt.it/

GFSS - General Field Spiral Separation - https://www.gfss-jwt.it/

Purpose - To produce initial series of products for environmental remediation (purification of water bodies, CO2 capture for industrial and residential areas) and sanitary aids (respiratory devices, cardio-circulators, dialysis). Industrial plan for the development and production of systems for the separation of gaseous or liquid mixtures (also solutions), with systemic action on components with different gravitational, electrical and magnetic density indices; innovative strategies in remediation processes, where separating with high resolutions remains strategic for the circular economy and also for genomic research. Equipped with a large factory (1500 m2), about 15 Human Resources, start the development of separators as per specific needs deduced from targeted research in the area. In summary:

Budget 2.0 M€, http://www.expotv1.com/LIC/BUNIT/Bn4_GFSS_StartKit_102020000029249.doc - Commercial offer to the market, for supply as an Innovative Startup (which generates significant friezes to the contractor, from Industry 4.0 and related PNRR / ECOLOGICAL TRANSITION); highly effective action supported by the institutions, to speed up the penetration of technologies, with sustained legitimacy, including openings to involvement in the social capital; also particular openness to corporate involvement in a specific area, to which the offer would be better adapted;

58 M€ NPV (8%, 20y), http://www.expotv1.com/LIC/BUNIT/Bn5_GFSS_BP_prj.pdf - Business Plan (20 years and IRR 8%, with excursions for *IRR from 0% to 15%),* from which pertinent DCF/VAN, CapEx, OpEx, Built; the high financial simulations open up to various JV/VC/PE corporate structures (with availability of 5y details for ease of agreed EXITs); it is noted that with greater Equity the IRRs are contained, resulting in better DCF/NPV at everyone's ease;

<u>gfss-jwt.it</u>, <u>http://www.gfss-jwt.it/</u>_current HomePage and Domain for presenting personal and fiscal data, with structure of the corporate project and classification in the more general JWTeam project (matrix at the footer, with references to the specific Company Assets, Titles, Thesis and more); the domain (IT and EU) remains responsible for communicating the purposes of the technology, legal references and application areas; prepared for sustained IT&C and IIoT tools, with high levels of automation and remote controls;

Pitch-Bn1, http://www.expotv1.com/LIC/BUNIT/Bn1_GFSS_why_SpiralSEPARATOR.ppt - Brief presentation (4 slides), with purpose, references, target, advantages; open to evolutionary dynamics offered by IT&C and its high levels of automation, with appropriate use of AI dynamics;

Market - Chemical and pharmaceutical industry, construction and urban planning companies, purification sectors, scientific fields and for genomic sequencing; the target pursued includes supervision services and predictive maintenance for some of the production processes, subject to deliveries and consistent testing;

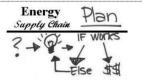
Strategy – Fundraising actions envisaged, opening up to JV/VC/PE (also with competitor industrial operators), to serve the territory towards environmental sustainability objectives and support for inclusion services; making significant use of local resources, both of raw materials and workers (as per the purposes of the technologies in one's availability, impregnated with **value analysis**);

Econometrics - DCF/NPV €58m, CapEx €2m, OpEx €5m, Built €10m; Plan 5y have been developed (for estimates on Exit of JV/VC/PE) and 20y (for long-term visibility of the entire and more realistic industrial plan and consistency of the timing of the ECOLOGICAL TRANSITION); the use of Performance Economy (leasing and operating rentals) will allow sudden access to the production regimes pursued and consequent economic results;

Operational - 50% of the CapEx values achieved remain destined for Human Resources (20% in Management and 30% in roles Operational), with attention to investments with a view to Performance Economy (using internal and external resources, albeit carefully preserving the former); for the means of production, the company uses its own factories, workshops, laboratories and instruments located near the registered office, for a total of 30% of tangible assets (also with leasing and operating rentals); the remaining 20% will be employed in Intangible assets functional to complete the production cycles (know-how, third party licenses, SW and various applications);

...welfare to the planet and to the communities !!!

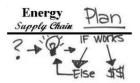
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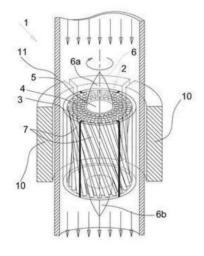
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Energy Supply-Chain Plan Srl



	ITEG
NPV(8%,20y) €k	54,805
CapEx €k	2.012
OpEx k€/y	4,440
Built k€/yr	9,267
	110



Project: ITEG - IntegratedTurbineEnergyGenerator

Objective: Start a pre-assembly and testing site (procedures and manuals), for the production of axial pumps

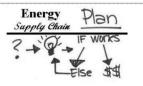
Target: Pipe-line / industrial chemistry companies, Operators in the nautical and aeronautical sector, Hydromechanical companies, Financial investors, Operators in the AGRO and BioGas/BioMethane sector, Oil&Gas

The project aims to activate a production site, from design

to assembly (pro-delivery and rapid assembly), with fine-tuning of production-oriented procedures agreed with the client (on the basis of available products to interface with) and the destinations of its equipment. The solutions weigh on standard products from the market and in particular on advanced 3D printing, even with semi-finished products for industrialization

following. Then assembled and tested with a view to optimizing the customization of machines (relative hulls and structures) towards specific purposes, functional to the commissioned objectives. In close collaboration with internal and external laboratories, it will act with strong remote support and automations, resorting to high Performance Economy levers.

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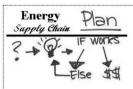
Lavanga Dott. Vito	ITEG	IntegratedT	urbineEnergyGenerator
	Pumps	anno	202
		5	Unit
		75	Unit/a
CONTO PATRIMONIALE			
Investimento	2.012.000	Euro	
1 MGMT Internal €	220.000	Euro	
2 Vendor Hard €	840.000	Euro	
3 Vendor Soft €	420.000	Euro	
4 HR€	532.000	Euro	
5 others€	0	Euro	
CONTO ECONOMICO	75	unit/a	€
Ricavi	9.267.300		123.56
1 Material Resource €/a		Euro/a	
2 Human Resource €/a	110.250		
3 Hard tools €/a	6.300.000		
4 Assemblaggio €/a	2.362.500		
5 Collaudo €/a	472,500		
6 Input 6 €/a	0	Euro/a	
7 Input 7 €/a		Euro/a	
Costi	4.440.000	Euro/a	59.20
1 Material Resource €/a	15.000	Euro/a	
2 Human Resource €/a	75.000	Euro/a	
3 Hard tools €/a	3.000.000	Euro/a	
4 Assemblaggio €/a	1.125.000	Euro/a	
5 Collaudo €/a	225.000	Euro/a	
6 others €/a	0	Euro/a	
Utile Iordo	4.827.300	Euro/a	
Piano economico-finanziario			
1 Progetto	2.012.000	Euro	
2 Equity quota		%	
3 Equity	402.400	Euro	
4 Finanziamento	1.609.600	Euro	
5 Ricavi di progetto	9.267.300	Euro/a	
6 Costi	-4.440.000	Euro/a	
7 Rata finanziamento	-129.158		
8 Avanzo di cassa	4.698.142	Euro/a	
9 PBP (Pay Back Period), anni	0,43	0,09	PBP on Equity
10 VAN (8%, 20y)	54.805.355		

Progetto: ITEG - IntegratedTurbineEnergyGenerator

Obbiettivo: Avviare sito di pre assemblaggio e collaudo (procedure e manuali), per produzione di pompe assiali Target: Aziende pipe-line / chimica industriale, Operatori del settore nautico ed aeronautico, Aziende IdroMeccanica, Investitori finanziari, Operatori del settore AGRO e BioGas/BioMetano, Oil&Gas

Il progetto si prefigge di attivare un sito produttivo, dalla progettazione all'assemblaggio (pro consegna e rapido montaggio), con messa a punto delle procedure orientate alle produzioni concordate con la committenza (sulla base dei prodotti disponibili a cui nterfacciarsi) e delle destinazioni dei suoi apparati. Le soluzioni gravano su prodotti standard dal mercato ed in particolare della stampa 3D avanzata, anche con semilavoratiper perindustrializzazioni successive. Quindi assiemati e collaudati in ottica di ottimizzare la personalizzazione di macchine (relative carene e strutture) verso specifici scopi, funzionali agli obbiettivi commissionati. In stretta collaborazione con laboratori interni ed esterni, agirà con forte supporto remoto ed automazioni, ricorrendo ad elevate leve di Performance Economy.

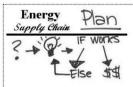
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	123.564	Prezzo €/u	Esercizio		402.400	€/unit	9.267.300	Built €/a	2.012.000	CAPEX €
	59.200	Costo €/u			278.000	€/unit	239,93%	RO	4.440.000	OpEX €/a
										TEG
	PREZZO	Provv.	RICAVI	Partner			Vendor List			
	CLIENTE €	%	NETTI €	prezzo €	k	costo €	prezzo €	k	costo €	
		0%							5	CapEX - unit
	120.000	0	60.000	120.000	2,00	60.000	60.000	1,00	60.000	Management Internal-Direct €
	80.000	0	40.000	80.000	2,00	40.000	40.000	1,00	40.000	Management Others €
	20.000	0	10.000	20.000	2,00	10.000	10.000	1,00	10.000	Advisor Fin. €
	0	0	0	0	2,00	0	0	1,00	0	Other 4 €
220.00	0	0	0	0	2,00	0	0	1,00	0	Other 5€
	840.000	0	240.000	840.000	1,40	600.000	600.000	1,00	600.000	Vendor Hard €
	420.000	0	120.000	420.000	1,40	300.000	300.000	1,00	300.000	Vendor Soft €
	532.000	0	152.000	532.000	1,40	380.000	380.000	1,00	380.000	HR€
	0	0	0	0	1,40	0	0	1,00	0	Vendor 4 €
	0	0	0	0	1,40	0	0	1,00	0	Vendor 5 €
1.792.0	0	0	0	0	1,40	0	0	1,00	0	Vendor6€
	2.012.000	0	622.000	2.012.000		1.390.000	1.390.000		1.390.000	
		0%							75	OpEX unit
	15.000	0	0	15.000	1,00	15.000	15.000	1.00	15.000	Material Resource €/a
	75.000	0	0	75.000	1,00	75.000	75.000	1,00	75.000	Human Resource €/a
	3.000.000	0	0	3.000.000	1,00	3.000.000	3.000.000	1,00	3.000.000	Vasche €/a
	1.125.000	0	0	1.125.000	1,00	1.125.000	1.125.000	1,00	1.125.000	Assemblaggio €/a
	225.000	0	0	225.000	1,00	225.000	225.000	1,00	225.000	Collaudo €/a
	0	0	0	0	1,00	0	0	1.00	0	Output 6 €/a
	4.440.000	0	0	4.440.000		4.440.000	4.440.000		4.440.000	
		5%							75	Built unit
	22.050	1.050	6.000	21.000	1,40	15.000	15.000	1.00	15.000	Material Resource €/a
132.3	110.250	5.250	30.000	105.000	1,40	75.000	75.000	1,00	75.000	Human Resource €/a
102.0	6.300.000	300.000	3.000.000	6.000.000	2,00	3.000.000	3.000.000	1.00	3.000.000	Vasche €/a
	2.362.500	112.500	1.125.000	2.250.000	2,00	1.125.000	1.125.000	1,00	1.125.000	Assemblaggio €/a
	472.500	22.500	225.000	450.000	2,00	225.000	225.000	1,00	225.000	Collaudo €/a
	0	0	0	0	1,00	0	0	1,00	0	Input 6 €/a
9.135.0	0	0	0	0	1,00	0	ő	1,00	0	Input 7 €/a
0.100.0	9.267.300	441.300	4.386.000	8.826.000	1,00	4.440.000	4.440.000	1,00	4.440.000	inport of

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	ditività operativa	Opt 2	0	%		opt 1	0	%		Base	240											
ITEG	2.012.000,00	0	0 €/a	0 €/a	0	0	0 €/a	0 €/a	6 KW	2.012.000	9.267.300 €/a	4.440.000 €/a	5									
importo progetto, €	2.012.000.00	e	€a	€/a	KVV	e	e/a	€/a	KW	e	€/a	€/a	unit									
tasso istat	0,02																					
tasso BK	0.02																					
durata ammortamento (anni)	15																					
TIR	0,08																					
Equity, %	20,00																					
Equity, €	402.400,00																					
PBP, y	0,09																					
ATI, Gestione %	0,00																					
Flow		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	
montante. €	2.012.000.00	-2.012.000	-2.012.000	2.815.300	7.739.146	12,761,469	17.884.238	23.109.463	28,439,192	33.875.516	39,420,566	45.076.518	50.845.588	56,730,040	62.732.181	68.854.364	75.098.992	81,468,511	87,965,422	94,592,270	101.351.656	108.246.2
montante a fine esercizio, €		-2.012.000	2.815.300	7.739.146	12.761.469	17.884.238	23.109.463	28.439.192	33.875.516	39.420.566	45.076.518	50.845.588	56.730.040	62.732.181		75.098.992	81.468.511		94.592.270	101.351.656	108.246.229	
incentivo (55%) €	0.00		0	0	0	0	0	0	0	0	0	0										
*Azienda, costi/amm, risp.fisc. €	0,00		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Ricavi																						
Ricavi indicicizzato			9.267.300	9.452.646	9.641.699	9.834.533	10.031.224	10.231.848	10.436.485	10.645.215	10.858.119	11.075.281	11.296.787	11.522.723	11.753.177	11.988.241	12.228.006	12.472.566	12.722.017	12.976.457	13.235.986	
Ricavi fissi 1	0,00		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Ricavi fissi 2	0,00		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Ricavi fissi 3	0,00		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	225.171.015,14		9.267.300	9.452.646	9.641.699	9.834.533	10.031.224	10.231.848	10.436.485	10.645.215	10.858.119	11.075.281	11.296.787	11.522.723	11.753.177	11.988.241	12.228.006	12.472.566	12.722.017	12.976.457	13.235.986	13.500.
Costi																						
Costi - HR	0,00		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Costi - Material(Hw/Sw)	0,00		-4 440 000	-4 528 800	-4.619.376	1 744 764	1 205 000	1002 110	5 000 454	-5.100.164	-5.202.168	5 200 214	-5.412.335	-5.520.582	0	6 742 642	C 050 400	-5.975.655	0 005 100	6 047 070	0	0 400 1
Costi - All-Inclusive	-107.880.321,91	10	-4.440.000	-4.528.800	-4.619.376	-4.711.764	-4.805.999 -4.805.999	-4.902.119	-5.000.161	-5.100.164	-5.202.168	-5.306.211	-5.412.335				-5.858.486 -5.858.486		-6.095.169 -6.095.169	-6.217.072	-6.341.413	
101.	-107.000.321,91		-4.440.000	-4.520.000	-4.019.370	-9./11./04	-4.005.999	-4.902.119	-5.000.101	-5.100.104	-5.202.100	-5.306.211	-0.412.330	-0.020.002	-5.030.994	-5.743.013	-0.000.400	-0.9/0.000	-0.095,109	-0.217.072	-0.341.413	-6.468.2
Delta gestione, €	117 290 693 23	0	4.827.300	4.923.846	5.022.323	5.122.769	5.225.225	5.329.729	5.436.324	5.545.050	5.655.951	5.769.070	5.884.452	6.002.141	6.122.184	6.244.627	6.369.520	6.496.910	6.626.848	6.759.385	6.894.573	7.032.4
Utile ATI, €	0.00	0	0	0	0	0	0	0.020.120	0	0	0	0.100.010	0	0.002.111	0	0	0.000.020	0.400.010	0.020.040	0.100.000	0.004.010	
Utile/Partner, €		0	4.827.300	4.923.846	5.022.323	5.122.769	5.225.225	5.329.729	5.436.324	5.545.050	5.655.951	5.769.070	5.884.452	6.002.141	6.122.184	6.244.627	6.369.520	6.496.910	6.626.848	6.759.385	6.894.573	7.032.4
Flusso Operativo		-2.012.000	4.827.300	4,923,846	5.022.323	5.122.769	5.225.225	5.329.729	5.436.324	5.545.050	5.655.951	5,769,070	5.884.452	6.002.141	6.122.184	6.244.627	6.369.520	6,496,910	6.626.848	6.759.385	6.894.573	
Cumulata Flusso Operativo	-2.012.000.00	-2.012.000	2.815.300	7.739.146	12.761.469	17.884.238	23.109.463	28.439.192	33.875.516	39.420.566	45.076.518	50.845.588	56.730.040	62.732.181	68.854.364	75.098.992	81.468.511	87.965.422	94.592.270	101.351.656	108.246.229	115.278.6
VAN Gestione	54.805.354,65	0	4.469.722	4.221.404	3.986.882	3.765.388	3.556.200	3.358.633	3.172.043	2.995.818	2.829.384	2.672.196	2.523.740	2.383.533	2.251.114	2.126.052	2.007.938	1.896.386	1.791.031	1.691.530	1.597.556	1.508.8
241,925%	2.012.000.00		11111																			
IRR	VAN	Over	VAN €/unit																			
15%	33.761.698,02	31749698	6752340																			
14%	35.878.098,98	33866099	7175620																			
13%	38.225.461,07 40.836.864.90	36213461 38824865	7645092 8167373																			
12%	43.751.007.35	41739007	8750201																			
10%	47.013.279.14	45001279	9402656																			
9%	50.677.070.15	48665070	10135414																			
8%	54.805.354.65	52793355	10135414																			
7%	59.472.621.36	57460621	11894524																			
6%	64.767.229,76	62755230	12953446																			
5%	70.794.294.17	68782294	14158859																			
4%	77.679.223,43	75667223	15535845																			
3%	85.572.077,11	83560077	17114415																			
2%	94.652.941,18	92640941	18930588																			
1%	105.138.580,28	103126580	21027716																			
0%	117.290.693,23	115278693	23458139																			
rata finanziamento (anni)	20																					
a annuale	-129.158	1																				
oito iniziale		0	1.609.600	1.560.922	1.509.809	1.456.141	1.399.790	1.340.621	1.278.493	1.213.259	1.144.764	1.072.844	997.327	918.035	834.779	747.359	655.569	559.189	457.990	351.731	240.159	123
ggio	1.609.600	1.609.600																				
8			-129.158	-129.158	-129.158	-129.158	-129.158	-129.158	-129.158	-129.158	-129.158	-129.158	-129.158	-129.158	-129.158	-129.158	-129.158		-129.158	-129.158	-129.158	
ressi	-973.569		-80.480	-78.046	-75.490	-72.807	-69.989	-67.031	-63.925	-60.663	-57.238	-53.642	-49.866	-45.902	-41.739	-37.368	-32.778	-27.959	-22.899	-17.587	-12.008	
ota capitale	-1.609.600	1 600 600	-48.678	-51.112	-53.668	-56.351	-59.169	-62.127	-65.234	-68.495	-71.920	-75.516	-79.292	-83.257	-87.420	-91.791	-96.380	-101.199	-106.259	-111.572	-117.151	
ito finale		1.609.600	1.560.922	1.509.809	1.456.141	1.399.790	1.340.621	1.278.493	1.213.259	1.144.764	1.072.844	997.327	918.035	834.779	747.359	655.569	559.189	457.990	351.731	240.159	123.008	
a gestione per investitore so investitore	114.707.524	-402.400	4.698.142	4.794.688 4.794.688	4.893.164 4.893.164	4.993.611	5.096.066	5.200.571 5.200.571	5.307.165 5.307.165	5.415.892	5.526.793 5.526.793	5.639.912 5.639.912	5.755.293 5.755.293	5.872.982 5.872.982	5.993.025 5.993.025	6.115.469	6.240.361 6.240.361	6.367.752 6.367.752	6.497.690	6.630.227 6.630.227	6.765.415	

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Energy Supply-Chain Plan Srl

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Università degli Studi di Milano

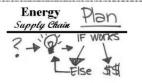
Progetto: MBGC - MiniBioGasContinuous

	MBGC	
	37.946	VAN(8%,20y) k€
	1.004	CapEx k€
	3.090	OpEx k€/a
1	6.432	Built k€/a
1	010	

Obbiettivo: Avviare sito di pre assemblaggio e collaudo (procedure e manuali), per produzione di vasche MBGC Tarret: Aziondo dei Profebbricati (CLS), IdroMessenico, Investitori

Farget: Aziende dei Prefabbricati (CLS), IdroMeccanica, Investitori finanziari, Operatori del settore BioGas/BioMetano

Il progetto si prefigge di attivare un sito produttivo, dalla progettazione all'assemblaggio (pro consegna e rapido montaggio), con messa a punto delle procedure orientate alle produzioni concordate con la committenza (sulla base dei prodotti disponibili per l'alimentazione) e delle destinazioni degli output prodotti. Le soluzioni gravano su prodotti standard dal mercato delle gestioni idriche e dei prefabbricati, assiemati e collaudati in ottica di ottimizzare la digestione anaerobica lineare, con estrazione selettiva e correttiva. In collaborazione con laboratori interni ed esterni, agirà da supporto remoto alle installazioni in carico (EPC).



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THE-		MBGC extension	MiniBioGasContinuous	
		Biogas	year	2016
			10 units	
			250 Units/year	
BALANCE SHEET				
Investment		1,004,000 euros		
1	MGMT Internal €	80,000 eu	ros	
2	Vendor Hard €	280,000 eur	ros	
3	Vendor Soft €	140,000 eu	ros	
4	HR €	504,000 eu	ros	
5	others €	0 e	euros	
INCOME ACCOUNT		250 uni	ts/year	€/u
Revenue		6,432,300 Euros/ye	ear	25,729
1	Material Resources €/y	22,050 Eu	iros/year	
2	Human Resources €/y	110,250 Eu	ros/year	
3	Tanks €/y	3,675,000 Eur	os/year	
4	Assembly €/y	1,050,000 Eur	ros/year	
5	Testing €/y	525,000 Eu	ros/year	
6	Services €/y	1,050,000 Eur	ros/year	
7	Inputs 7 €/year	0 E	Euros/year	
costs		3,090,000 Euros/ye	ear	12,360
	Material Resources €/y	15,000 Eu	iros/year	
1 2	Human Resources €/y	75,000 Eu	iros/year	
3	Tanks €/y	1,750,000 Eur	ros/year	
4	Assembly €/y	500,000 Eu	ros/year	
5	Testing €/y	250,000 Eu	ros/year	
6	Services €/y	500,000 Eu	ros/year	
i	Gross profit 3 3/2			

Gross profit 3,342,300 Euros/year

Economic-financial plan			
1 Project	1,004,000 euros		
2 Equity share	20%		
3 Equities	200,800 euros		
4 Financing	803,200 euros		
5 Project revenues	6,432,300 Euros/year		
6 Costs	-3,090,000 Euros/year		
7 Loan installment	-56,310 Euros/year		
8 Cash surplus	3,285,990 Euros/year		
9 PBP (Pay Back Period), years	0.31	0.06 PBP on Equity	
10 NPV (8%, 20y)	37,945,837 euros		

Project: MBGC - MiniBioGasContinuous

Objective: Start a pre-assembly and testing site (procedures and manuals), for the production of tanks

Target: Prefabricated Buildings (CLS), Hydromechanics, Financial Investors, Industry Operators BioGas/BioMethane

The project aims to activate a production site, from design to assembly (pro delivery and rapid assembly), with the development of productionoriented procedures agreed with the client (based on the products available for supply) and the destinations of the outputs produced. The solutions rely on standard products from the water management and prefabricated market, assembled and tested with a view to optimizing linear anaerobic digestion, with selective and corrective extraction. In collaboration with internal and external laboratories, it will act as remote support to the installations in charge (EPC).

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25.729	12.360		PREZZO	CLIENTE €		60.000	0	20.000	0	0	280.000	140.000	504.000	0	0	0	1.004.000		15.000	75.000	1.750.000	500.000	250.000	500.000	3.090.000		22.050	110.250	3.675.000	1.050.000	525.000	1.050.000	0	6.432.300
Prezzo €/u	Costo €/u		Provv.	%	%0	0	0	0	0	0	0	0	0	0	0	0	0	%0	0	0	0	0	0	0	0	5%	1.050	5.250	175.000	50.000	25.000	50.000	0	306.300
Esercizio			RICAVI	NETTI €		30.000	0	10.000	0	0	80.000	40.000	144.000	0	0	0	304.000		0	0	0	0	0	0	0		6.000	30.000	1.750.000	500.000	250.000	500.000	0	3.036.000
			Partner	prezzo €		60.000	0	20.000	0	0	280.000	140.000	504.000	0	0	0	1.004.000		15.000	75.000	1.750.000	500.000	250.000	500.000	3.090.000		21.000	105.000	3.500.000	1.000.000	500.000	1.000.000	0	6.126.000
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€lunit	€\unit			costo €		30.000	0	10.000	0	0	200.000	100.000	360.000	0	0	0	700.000		15.000	75.000	1.750.000	500.000	250.000	500.000	3.090.000		15.000	75.000	1.750.000	500.000	250.000	500.000	0	3.090.000
6.432.300	332,90%		Vendor List	prezzo €		30.000	0	10.000	0	0	200.000	100.000	360.000	0	0	0	700.000		15.000	75.000	1.750.000	500.000	250.000	500.000	3.090.000		15.000	75.000	1.750.000	500.000	250.000	500.000	0	3.090.000
Built €/a	RO			×		1,00	1,00	1,00	1,00	1,00	1,00	1,00	1,00	1,00	1,00	1,00			1,00	1,00	1,00	1,00	1,00	18			1,00	1,00	1,00	1,00	1,00	1,00	1,00	
1.004.000	3.090.000			costo €	9	30.000	0	10.000	0	0	200.000	100.000	360.000	0	0	0	700.000	250	15.000	75.000	1.750.000	500.000	250.000	500.000	3.090.000	250	15.000	75.000	1.750.000	500.000	250.000	500.000	0	3.090.000
CAPEX €	OpEX €/a	MBGC			CapEX - unit	Management Internal-Direct €	Management Others €	Advisor Fin. €	Other 4 €	Other 5 €	Vendor Hard €	Vendor Soft €	HR€	Vendor 4 €	Vendor 5 €	Vendor 6 €		OpEX unit	Material Resource €/a	Human Resource €/a	Vasche €a	Assemblaggio €/a	Collaudo €/a	Servizi €la		Built unit	Material Resource €/a	Human Resource €/a	Vasche €/a	Assemblaggio €/a	Collaudo €/a	Servizi €/a	Input 7 €/a	

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1362.06 200.00 3253.39 3322.35 342.013 3430.06 3561.05 3430.36 370.465 372.342 3533.71 41755 4267.376 4167.35 41054.26 4167.35 4166.26 4175.34 1241.36 4171.36

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VAN(8%,20y) k€

CapEx k€

OpEx k€/a

Built k€/a

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Progetto: PBRC - PhtoBioReactorContinuous PBRC

43.940 Obbiettivo: Avviare sito di pre assemblaggio e collaudo (procedure e 2.012 manuali), per produzione di vasche 3.570

supporto remoto alle installazioni in carico (EPC).

Target: Aziende dei Prefabbricati (CLS), Operatori del settore LED di potenza, Aziende IdroMeccanica, Investitori finanziari, Operatori del settore AGRO e BioGas/BioMetano

Carbo

Il progetto si prefigge di attivare un sito produttivo, dalla progettazione all'assemblaggio (pro consegna e rapido montaggio), con messa a punto delle procedure orientate alle produzioni concordate con la committenza (sulla base dei prodotti disponibili per l'alimentazione) e delle destinazioni degli output prodotti. Le soluzioni gravano su prodotti standard dal mercato delle gestioni idriche e dei prefabbricati, di prodotti LED integrati a FER, assiemati e collaudati in ottica di ottimizzare la coltura di ceppi algali funzionali agli obbiettivi commissionati. In stretta collaborazione con laboratori interni ed esterni, agirà da

OPBRC leutra Syste Expo2015 PSA Uni ria per la vita, Nutrire il P

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Lavender Dr. Vitus	PBR extension	PhotoBioReactorContinuous	
	MicroAlgae	year	2016
	-	5 units	

60 Units/year

BALANCE SHEET

Investm	nent		2,012,000 euros
		MGMT Internal €	220,000 euros
	1	Vendor Hard €	840,000 euros
	23	Vendor Soft €	420,000 euros
	4	HR€	532,000 euros
	5	others €	0 euros

INCOME ACCOUNT		60 units/year	€/u
Revenue		7,440,300 Euros/year	124.005
1	Material Resources €/y	22,050 Euros/year	
2	Human Resources €/y	110,250 Euros/year	
3	Tanks €/y	5,040,000 Euros/year	
4	Assembly €/y	1,890,000 Euros/year	
5	Testing €/y	378,000 Euros/year	
6	Inputs 6 €/year	0 Euros/year	
7	Inputs 7 €/year	0 Euros/year	
costs		3,570,000 Euros/year	59,500
	Material Resources €/y	15,000 Euros/year	
1 2	Human Resources €/y	75,000 Euros/year	
3	Tanks €/y	2,400,000 Euros/year	
4	Assembly €/y	900,000 Euros/year	
5	Testing €/y	180,000 Euros/year	
6	others €/y	0 Euros/year	

Gross profit 3,870,300 Euros/year

1 Project	2,012,000 euros
2 Equity share	20%
3 Equities	402,400 euros
4 Financing	1,609,600 euros
5 Project revenues	7,440,300 Euros/year
6 Costs	-3,570,000 Euros/year
7 Loan installment	-129,158 Euros/year
8 Cash surplus	3,741,142 Euros/year
9 PBP (Pay Back Period), years	0.54 0.11 PBP on Equity
10 NPV (8%, 20v)	43,940,332 euros

Project: PBRC - PhtoBioReactorContinuous

Objective: Start a pre-assembly and testing site (procedures and manuals), for the production of tanks

Target: Prefabricated Buildings Companies (CLS), Power LED Sector Operators, Hydromechanical Companies, Financial Investors,

Operators in the AGRO and BioGas/BioMethane sector

The project aims to activate a production site, from design to assembly (pro delivery and rapid assembly), with the development of productionoriented procedures agreed with the client (based on the products available for supply) and the destinations of the outputs produced. The solutions rely on standard products from the water management and prefabricated market, LED products integrated with RES, assembled and tested with a view to optimizing the cultivation of algal strains functional to the commissioned objectives. In close collaboration with internal and external laboratories, it will act as remote support to the installations in charge (EPC).

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124.005	59.500	- T. L.	CLIENTE €		120.000	80.000	20.000	0	0	840.000	420.000	532.000	0	0	0	2.012.000			15.000	75.000	2.400.000	900.000	180.000	0	3.570.000		22.050	110.250	5.040.000	1.890.000	378.000	0	0	2 440 200
Prezzo €/u	Costo €/u	Provv.	%	%0	0	0	0	0	0	0	0	0	0	0	0	0		%n	0	0	0	0	0	0	0	5%	1.050	5.250	240.000	90.000	18.000	0	0	000 100
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		Partner	prezzo €		120.000	80.000	20.000	0	0	840.000	420.000	532.000	0	0	0	2.012.000			15.000	75.000	2.400.000	900.000	180.000	0	3.570.000		21.000	105.000	4.800.000	1.800.000	360.000	0	0	
402.400	278.000	 -	×		2,00	2,00	2,00	2,00	2,00	1,40	1,40	1,40	1,40	1,40	1,40				6	1,00	1,00	1,00	1,00	1,00			1,40	1,40	2,00	2,00	2,00	1,00	1,00	
€/unit	€\unit	-	costo €		60.000	40.000	10.000	0	0	600.000	300.000	380.000	0	0	0	1.390.000			15.000	75.000	2.400.000	900.000	180.000	0	3.570.000		15.000	75.000	2.400.000	900.000	180.000	0	0	
7.440.300	192,36%	Vendor List	prezzo €		60.000	40.000	10.000	0	0	600.000	300.000	380.000	0	0	0	1.390.000			15.000	75.000	2.400.000	900.000	180.000	0	3.570.000		15.000	75.000	2.400.000	900.000	180.000	0	0	
Built €/a	RO	-	×		1,00	1,00	1,00	1,00	1,00	1,00	1,00	1,00	1,00	1,00	1,00				6	1,00	1,00	1,00	1,00	1,00			1,00	1,00	1,00	1,00	1,00	1,00	1,00	
2.012.000	3.570.000	 -	costo €	5	80.000	40.000	10.000	0	0	600.000	300.000	380.000	0	0	0	1.390.000	1	8	15.000	75.000	2.400.000	900.000	180.000	0	3.570.000	60	15.000	75.000	2.400.000	900.000	180.000	0	0	
CAPEX 🐔	OpEX €/a			CapEX - unit	Management Internal-Direct €	Management Others €	Advisor Fin. €	Other 4 €	Other 5 €	Vendor Hard €	Vendor Soft €	HR€	Vendor 4 €	Vendor 5 €	Vendor 6 €			OPEX UNIT	Material Resource €/a	Human Resource €/a	Vasche €/a	Assemblaggio €/a	Collaudo €/a	Output 6 €/a		Built unit	Material Resource €/a	Human Resource €/a	Vasche €/a	Assemblaggio €/a	Collaudo €/a	Input 6 €/a	Input 7 €/a	

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	2	6 18.129.197 22.402.321 0			-3.941.568 4.273.124 0 4.273.124 4.273.124 2.692.733		1.340.621 -129.158 -67.031 -62.127 1.278.493	4.143.965 4.143.965 23.236.970
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		4 9.832.666 13.939.859 0	0 7,895.706 0	7.895.706	-3.788.513 4.107.193 0 4.107.193 4.107.193 13.939.859 3.018.910		1.456.141 -129.158 -72.807 -56.351 1.398.790	3.978.035 3.978.035 15.032.826
	<u>□∑</u>	3 5.806.006 9.832.666 0	7.740.888	7.740.888	-3.714.228 4.026.560 4.026.660 4.026.660 9.832.666 9.832.666		1.509.809 -129.158 -75.490 -53.668 1.456.141	3.897.502 3.897.502 11.054.791
	• §	2 1.858.300 5.806.006 0	7.589.106	7.589.106	-3.641.400 3.947.706 3.947.706 3.947.706 5.806.006 5.806.006 3.384.522		1.560.922 -129.158 -78.046 -51.112 1.509.809	3.818.548 3.818.548 7.157.289
	6 0 6	1 -2.012.000 1.858.300 0	7.440.300	7.440.300 7.440.300 0 0	-3.570.000 3.870.300 3.870.300 3.870.300 1.858.300 3.583.60 3.583.60	VAN 6umf 542705 542705 542705 54260 6129472 818260 878860 878860 878860 9538465 11351901 1136190 1136190 11000 11000 11000 11000 110000 110000 11000000	1.609.600 -129.158 -80.480 -48.678 1.560.922	3.741.142 3.741.142 3.338.742
	80.000.000 50.000.000 50.000.000 50.000.00	0 -2.012.000 -2.012.000			0 0 -2.012.000 -2.012.000 -2.012.000	Over 20066327 26753350 26753350 26753350 200554010 3300554010 49261325 49261325 49261325 49261325 49261325 4926535 49265530 59774751 49265530 59774751 59752551 20226110 597655520 5972205125 5972205125 5972205125 5972205125 5972205125 5972205125 5972205125 5972205125 5972205125 5972205125 5972205125 5972205125 5972205125 5972205125 5972205125 5972205125 5972205125 5972205 5972505 5972505 5972505 5972505 5972505 5972505 5972505 5972505 5972505 5972505 5972505 5972505 5972505 5972505 5972505 5972505 5972505 597250 597550	0 1.509.500	0 -402.400 -402.400
₩ 	2.012.000,00 2.012.000,00 0.22 0.22 0.25 0.25 0.25 0.26 0.11 0.11 0.11 0.11 0.11 0.11 0.11 0.11 0.11 0.11 0.11 0.11 0.11 0.11 0.11 0.12 0.	2.012.000,00	180.779.72	0,00 0,00 180.779.720,51 0,00 0,00 0,00	-86.741.610,18 94.038.110,33 94.038.110,33 94.038.110,33 -2.012.000,00 -2.012.000,00	2.012.000,00 27.0685,728 20.057,5365,72 20.057,5365,72 20.741,059,55 20.741,059,55 45.940,034,53 45.940,034,53 45.940,034,53 45.940,034,53 56.758,534,10 56.758,54,100,534,540,556,540,556,540,556,540,556,540,556,540,556,540,556,540,556,540,556,560,556,560,556,560,560,560,560,56	-129.158 -129.158 1.609.600 -97.3.569 -1.609.600	91.454.941 91.052.541
Leise	PBAC importo progeto 4 tasso late tasso late		*Azienda, costifarm, risp.fisc. e Ricavi Ricavi indiciotizzato Ricavi tissi 1 Ricavi tissi 1 Ricavi dissi 2	Ricewi fissi 2 Ricewi fissi 3 Tot. Costi - Materia(Hw/Sw) Costi - Materia(Hw/Sw)	Tot. Deta gestore (Utle:Partner, (Lueso Operativo Cumulata Fusso Operativo VAN Oestorne	1 1 1 1 1 1 1 1 1 1 2 5 5 5 5 5 5 5 5 5	Durate franziamento (ann) Reba annuale Detato inizale Traggio Reba Menessi Detato replate Detato frase	Detta gestione per investitore Flusso investitore Cumulato Flusso investitore

Plan

Energy



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BGUPC copyrights	SIDR
NPV(8%,20y) €k	19.080
CapEx €k	1.003
OpEx k€/y	1,565
Built k€/yr	3,246
	130

Energy Supply-Chain Plan Srl

info@escp.it, www.escp.it

Project: SIDR[™] – System for Irrigation, Drainage,



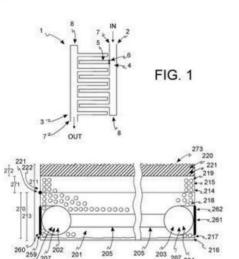


FIG. 2

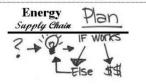
Heating/Cooling, applications on industry and logistics, agronomy, contrast to hydrogeological instability, improved road safety. Objective: Management method of turf for sports fields ed other with widespread and homogeneous hygrothermal conditioning, hot and cold, with particular attention to the water cycle Target: Natural grass playing fields, hockey, and ice rinks, Plateau of buildings in general and logistics, Roads with special sections, Airport runways, intensive proximity agronomy

Use of the facilities for 365 days/year. Thermally conditioned surface (hot/cold)

in an absolutely homogeneous way. Optimal drainage for grass pitches in any weather situation, with elimination of root asphyxiation phenomena caused by water stagnation. High energy efficiency at very competitive costs. Drastic reduction (80%) of water consumption, fertilizers and pesticides, thus preserving water tables. Bivalent, for cold and hot climates (especially those with water

problems). In collaboration with internal and external laboratories, it will act as remote support (using sustained automation with PLC) to the installations in charge (EPC). NB - RIGHTS in IT, CN, IN, EAPO (RU, KK, AZ, BY, TJ, KG, TM, AM)

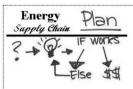
e copyingine 1 and a booteners to be considered authentity, commonstant and covered by interactual property taw Registered office: Via Social 26 - 2012 MILAN, Friscial Code and VAT number 09168820962, REA MI - 2073266, Cap.Soc. €10,000.00, certified email: escp@pec.



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	anga Dott. Vito	SIDR	Heating/co	oling surface in sport, agro, industry
		Agro&Sport	anno	202
			5	Unit
			125	Unit/a
0	NTO PATRIMONIALE			
nv	estimento	1.002.750	Euro	
1	MGMT Internal €			
2	Vendor Hard €			
3	Vendor Soft€			
4	HR€			
5	others€		Euro	
~	0.000.0	· · ·	2010	
co	NTO ECONOMICO	125	unit/a	€
Ric		3.245.550		25.90
1	Material Resource €/a		Euro/a	20.00
2	Human Resource €/a		Euro/a	
_				
3	Vasche €/a			
4	Assemblaggio €/a			
5	Collaudo €/a			
6	Input 6 €/a		Euro/a Euro/a	
Cos	Input 7 €/a	1,565,000		12.52
_	Material Resource €/a			12.02
1		1	Euro/a Euro/a	
2	Human Resource €/a			
3	Vasche €/a			
4	Assemblaggio €/a			
5	Collaudo €/a			
6	Output 6 €/a	-	Euro/a	
-	Utile lordo	1.680.550	Euro/a	
Pia	no economico-finanziario			
-	Progetto	1.002.750	Euro	
	Equity quota		%	
	Equity	200,550		
	Finanziamento	802.200		
_	Ricavi di progetto	3.245.550		
	Costi	-1.565.000		
-	Rata finanziamento	-64.371		
-	Avanzo di cassa	1.616.179		
	PBP (Pay Back Period), anni	0.62		PBP on Equity
-	VAN (8%, 20y)	19.079.638		PDF on Equity
10	VAN (0%, 209)	15.075.030	LUIO	
T	Progetto: SIDR™ – Sistema per Irrigazione, Drenag	ggio, Riscaldament	to/Raffresca	amento, per ampie applicazioni su
	industria logistica, agronomia e contrasto a dissesto	o idrogeologico fav	vorendo sicu	urezza nella viabilità.
	Obbiettivo: Nuovo metodo di gestione del manto er			
	diffuso ed omogeneo, caldo e freddo, con peculiari			
_	Target: Campi da gioco in erba naturale, da hockey			di fabbricati in generale e logistica.
_	Strade con tratti speciali, Piste aeroportuali, agronor			· · · · · · · · · · · · · · · · · · ·
	Utilizzo delle strutture per 365 giorni/anno. Superfici	ie termicamente co	ondizionata	(caldo/fredoo) in modo
_	assolutamente omogeneo. Drenaggio ottimale per ca			
_		and the second		
- 1	fenomeni di asfissia radicale causati dai ristagni idri riduzione (80%) dei consumi idrici, dei fertilizzanti e			
_	riduzione (80%) dei consumi idrici, dei fertilizzanti e	pesticiai, quindi pi	reservando	
_		sinha) la sellat		a har and a set in the section of th
	freddi e caldi (in particolare per quelli con criticità idi			

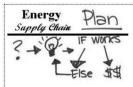
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	25.964	Prezzo €/u	Esercizio		200.550	€/unit	3.245.550	Built €/a	1.002.750	CAPEX €
	12.520	Costo €/u			130.000	€/unit	167,59%	RO	1.565.000	OpEX €/a
										SIDR
	PREZZO	Provv.	RICAVI	Partner			Vendor List	~		
	CLIENTE €	%	NETTI €	prezzo €	k	costo €	prezzo €	k	costo €	
		5%							5,00	CapEX - unit
	84.000	4.000	40.000	80.000	2,00	40.000	40.000	1,00	40.000	Management Internal-Direct€
	42.000	2.000	20.000	40.000	2,00	20.000	20.000	1,00	20.000	Management Others €
	31.500	1.500	15.000	30.000	2,00	15.000	15.000	1,00	15.000	Advisor Fin. €
	0	0	0	0	2,00	0	0	1,00	0	Other 4 €
157.5	0	0	0	0	2,00	0	0	1,00	0	Other 5 €
	264.600	12.600	72.000	252.000	1,40	180.000	180.000	1,00	180.000	Vendor Hard €
	176.400	8.400	48.000	168.000	1,40	120.000	120.000	1,00	120.000	Vendor Soft €
	404.250	19.250	110.000	385.000	1,40	275.000	275.000	1,00	275.000	HR€
	0	0	0	0	1,40	0	0	1,00	0	Vendor 4 €
	0	0	0	0	1,40	0	0	1,00	0	Vendor 5€
845.2	0	0	0	0	1,40	0	0	1,00	0	Vendor6€
	1.002.750	47.750	305.000	955.000		650.000	650.000		650.000	
		0%							125	OpEX unit
	15.000	0	0	15.000	1,00	15.000	15.000	1,00	15.000	Material Resource €/a
	50.000	0	0	50.000	1,00	50.000	50.000	1,00	50.000	Human Resource €/a
	1.125.000	0	0	1.125.000	1,00	1.125.000	1.125.000	1,00	1.125.000	Vasche €/a
	250.000	0	0	250.000	1,00	250.000	250.000	1,00	250.000	Assemblaggio €/a
	125.000	0	0	125.000	1.00	125.000	125.000	1,00	125.000	Collaudo €/a
	0	0	0	0	1.00	0	0	1,00	0	Output 6 €/a
	1.565.000	0	0	1.565.000		1.565.000	1.565.000		1.565.000	
		5%							125	Built unit
	22.050	1.050	6.000	21.000	1,40	15.000	15.000	1.00	15.000	Material Resource €/a
95.5	73.500	3.500	20.000	70.000	1,40	50.000	50.000	1,00	50.000	Human Resource €/a
	2.362.500	112.500	1.125.000	2.250.000	2,00	1.125.000	1.125.000	1,00	1.125.000	Vasche €/a
	525.000	25.000	250.000	500.000	2,00	250.000	250.000	1,00	250.000	Assemblaggio €/a
	262.500	12.500	125.000	250.000	2,00	125.000	125.000	1,00	125.000	Collaudo €/a
	0	0	0	0	1,00	0	0	1,00	0	Input 6 €/a
3.150.0	0	0	0	0	1,00	0	0	1.00	0	Input 7 €/a
	3.245.550	154.550	1.526.000	3.091.000		1.565.000	1.565.000		1.565.000	

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siDR	1.002,750.00	Opt 2	0 9	% 0	0	opt 1	0	% 0	0	Base 1.002.750	168	1.565.000	5									
	ď	e	€/a	€/a	KW	e	€/a	€/a	KW	€	€/a	€/a	unit									
importo progetto, €	1.002.750,00	80.000.000 -	_																			
tasso istat	0,02	70.000.000	1									-										
tasso BK	0,05	60.000.000									[
durata ammortamento (anni)	15		1																			
		50.000.000																				
TIR	0,08	40.000.000 -																				
		30.000.000																				
Equity, %	20,00	20.000.000 -							HH													
Equity, €	200.550,00	10.000.000 -																				
PBP, y	0,12	0 -		, L , L	, 🖵 , 🗖				┛╷╘┛╷╘╸													
ATI, Gestione %	0,00	-10.000.000	1 2	3 4	5 6	7 0	9 10	11 13	2 13 1	4 15 1	6 17	18 19	20									
Flow		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	
montante, €	1.002.750,00	-1.002.750	-1.002.750	677.800	2.391.961	4.140.405	5.923.818	7.742.900	9.598.363	11.490.935	13.421.359	15.390.391	17.398.804		21.536.937	23.668.281	25.842.252	28.059.702		32.628.536		
montante a fine esercizio, €		-1.002.750	677.800	2.391.961	4.140.405	5.923.818	7.742.900	9.598.363	11.490.935	13.421.359	15.390.391	17.398.804	19.447.385	21.536.937	23.668.281	25.842.252	28.059.702	30.321.501	32.628.536	34.981.712	37.381.951	39.830.
incentivo (55%) €	0,00		0	0	0	0	0	0	0	0	0	0										
*Azienda, costi/amm, risp.fisc. C Ricavi	0,00		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Ricavi indicicizzato	78.858.328,55		3.245.550	3.310.461	3.376.670	3.444.204	3.513.088	3.583.349	3.655.016	3.728.117	3.802.679	3.878.733	3.956.307	4.035.433	4.116.142	4.198.465	4.282.434	4.368.083	4.455.445	4.544.554	4.635.445	4.728
Ricavi fissi 1	0,00		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Ricavi fissi 2	0,00		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Ricavi fissi 3	0,00		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	78.858.328,55		3.245.550	3.310.461	3.376.670	3.444.204	3.513.088	3.583.349	3.655.016	3.728.117	3.802.679	3.878.733	3.956.307	4.035.433	4,116.142	4.198.465	4.282.434	4.368.083	4.455.445	4.544.554	4.635.445	4.728
Costi																						
Costi - HR	0,00		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Costi - Material(Hw/Sw)	0,00		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Costi - All-Inclusive			-1.565.000	-1.596.300	-1.628.226	-1.660.791	-1.694.006	-1.727.886	-1.762.444	-1.797.693	-1.833.647	-1.870.320			-1.984.798	-2.024.494	-2.064.984	-2.106.284				
Tot.	-38.025.383,74		-1.565.000	-1.596.300	-1.628.226	-1.660.791	-1.694.006	-1.727.886	-1.762.444	-1.797.693	-1.833.647	-1.870.320	-1.907.726	-1.945.881	-1.984.798	-2.024.494	-2.064.984	-2.106.284	-2.148.410	-2.191.378	-2.235.205	-2.279
Delta gestione, €	40.832.944,82	0	1.680.550	1.714.161	1.748.444	1.783.413	1.819.081	1.855.463	1.892.572	1.930.424	1.969.032	2.008.413	2.048.581	2.089.553	2.131.344	2.173.971	2.217.450	2.261.799	2.307.035	2.353.176	2.400.239	2.448.
Utile ATI, €	0,00	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Utile/Partner, €	40.832.944,82	0	1.680.550	1.714.161	1.748.444	1.783.413	1.819.081	1.855.463	1.892.572	1.930.424	1.969.032	2.008.413	2.048.581	2.089.553	2.131.344	2.173.971	2.217.450	2.261.799	2.307.035	2.353.176	2.400.239	2.448.2
Flusso Operativo		-1.002.750	1.680.550	1.714.161	1.748.444	1.783.413	1.819.081	1.855.463	1.892.572	1.930.424	1.969.032	2.008.413	2.048.581	2.089.553	2.131.344	2.173.971	2.217.450	2.261.799	2.307.035	2.353.176	2.400.239	2.448.2
Cumulata Flusso Operativo	-1.002.750,00	-1.002.750	677.800	2.391.961	4.140.405	5.923.818	7.742.900	9.598.363	11.490.935	13.421.359	15.390.391	17.398.804	19.447.385	21.536.937	23.668.281	25.842.252	28.059.702	30.321.501	32.628.536	34.981.712	37.381.951	39.830.1
VAN Gestione	19.079.638,46	0	1.556.065	1.469.617	1.387.971	1.310.862	1.238.036	1.169.256	1.104.298	1.042.948	985.006	930.284	878.601	829.790	783.691	740,152	699.033	660.198	623.520	588.880	556.164	525.2
169,594%	1.002.750,00																					
IRR	VAN	Over	VAN €/unit																			
15%	11.753.614,15	10750864	2350723																			
1496	12.490.406,49	11487656	2498081																			
1396	13.307.604,38	12304854	2661521																			
12%	14.216.724,32	13213974	2843345																			
1196	15.231.238,04	14228488	3046248																			
10%	16.366.947,62	15364198	3273390																			
9%	17.642.439,92	16639690	3528488																			
8%	19.079.638,46	18076888	3815928																			
7%	20.704.475,34	19701725	4140895																			
6%	22.547.711,55	21544962	4509542																			
5%	24.645.941,01	23643191	4929188																			
4%	27.042.822,89	26040073	5408565																			
3%	29.790.598,10	28787848	5958120																			
2%	32.951.960,78	31949211	6590392																			
1%	36.602.374,22	35599624	7320475																			
0%	40.832.944,82	39830195	8166589																			
lurata finanziamento (anni)	20																					
lata annuale	-64.371																					
ebito iniziale		0	802.200	777.939	752.466	725.718	697.634	668.145	637.181	604.670	570.533	534.689	497.053	457.535	416.041	372.472	326.725	278.691	228.255	175.297	119.691	61
iraggio	802.200	802.200				and second such				and the second second		and the second second								10		
ata			-64.371	-64.371	-64.371	-64.371	-64.371	-64.371	-64.371	-64.371	-64.371	-64.371	-64.371	-64.371	-64.371	-64.371	-64.371	-64.371	-64.371	-64.371	-64.371	-64
teressi	-485.212		-40.110	-38.897	-37.623	-36.286	-34.882	-33.407	-31.859	-30.233	-28.527	-26.734	-24.853	-22.877	-20.802	-18.624	-16.336	-13.935	-11.413	-8.765	-5.985	-3
uota capitale	-802.200		-24.261	-25.474	-26.747	-28.085	-29.489	-30.963	-32.512	-34.137	-35.844	-37.636	-39.518	-41.494	-43.569	-45.747	-48.034	-50.436	-52.958	-55.606	-58.386	-61
ebito finale		802.200	777.939	752.466	725.718	697.634	668.145	637.181	604.670	570.533	534.689	497.053	457.535	416.041	372.472	326.725	278.691	228.255	175.297	119.691	61.305	
	39.545.533	0	1.616.179	1.649.790	1.684.074	1.719.043	1.754.711	1.791.092	1.828.202	1.866.053	1.904.662	1.944.042	1.984.210	2.025.182	2.066.973	2.109.600	2.153.079	2.197.428	2.242.664	2.288.805	2.335.869	
elta gestione per investitore																						
etta gestione per investitore lusso investitore umulato Flusso investitore	39.344.983	-200.550	1.616.179	1.649.790 3.065.420	1.684.074	1.719.043	1.754.711	1.791.092	1.828.202	1.866.053	1.904.662	1.944.042	1.984.210	2.025.182 21.566.690	2.066.973 23.633.663	2.109.600 25.743.263	2.153.079	2.197.428 30.093.771	2.242.664	2.288.805	2.335.869 36.961.109	

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Energy Supply-Chain Plan Srl

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Università degli Studi di Milano

Progetto: SDGC - SolarDesalinationGeoassistedContinuous

	SDEC	Progetto:
VAN(8%,20y) k€	30.319	Obbiettivo
CapEx k€	1.010	ma
OpEx k€/a	2.465	ass
Built k€/a	5.136	Target: Az
	070	Inv

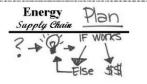
Obbiettivo: Avviare sito di assemblaggio e collaudo (procedure e manuali), per produzione di vasche SDGC (di tagli e funzioni assortite, bonifica di corpi idrici o produzioni a scopi alimentari). arget: Aziende dei Prefabbricati e Container, IdroMeccanica,

Investitori finanziari, Operatori del settore Acqua Dolce, Operatori della depurazione

Il prog

Il progetto si prefigge di attivare un sito produttivo, dalla progettazione all'assemblaggio (pro consegna e rapido montaggio), con

messa a punto delle procedure orientate alle produzioni concordate con la committenza (sulla base degli input disponibili) e delle destinazioni degli output prodotti. Le soluzioni gravano su prodotti standard dal mercato delle gestioni idriche e dei prefabbricati (anche container), assiemati e collaudati in ottica di ottimizzare la distillazione mediante energia solare e sostentamento da gradienti termici. In collaborazione con laboratori interni ed esterni, agirà da supporto remoto alle installazioni in carico (EPC).



4

5

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411,600 euros

0 euros

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Lavanga Dr. Vito		SDGC	SolarDesalinationGeoassistedContinuous	
		Desalination	year	2016
			10 units	
			200 Units/year	
			200 01110/ jour	
BALANCES	HEET		200 01110, you	
BALANCE S	HEET	1,010,100 euros		
	HEET MGMT Internal €	1,010,100 euros 157,500 eu		
	MGMT Internal €		ros	

HR €

others €

INCOME ACCOUNT		200 units/year	€/u
Revenue		25,678	
1	Material Resources €/y	22,050 Euros/year	
2	Human Resources €/y	73,500 Euros/year	
3	Tanks €/y	3,780,000 Euros/year	
4	Assembly €/y	840,000 Euros/year	
5	Testing €/y	420,000 Euros/year	
6	Inputs 6 €/year	0 Euros/year	
7	Inputs 7 €/vear	0 Euros/year	
costs		2,465,000 Euros/year	12,325
1	Material Resources €/y	15,000 Euros/year	
2	Human Resources €/y	50,000 Euros/year	
3	Tanks €/y	1,800,000 Euros/year	
4	Assembly €/y	400,000 Euros/year	
5	Testing €/y	200,000 Euros/year	
6	Output 6 €/vr	0 Euros/year	
	Gross profit	2,670,550 Euros/year	

Economic-financial plan	
1 Project	1,010,100 euros
2 Equity share	20%
3 Equities	202,020 euros
4 Financing	808,080 euros
5 Project revenues	5,135,550 Euros/year
6 Costs	-2,465,000 Euros/year
7 Loan installment	-64,842 Euros/year
8 Cash surplus	2,605,708 Euros/year
9 PBP (Pay Back Period), years	0.39 0.08 PBP on Equity
10 NPV (8%, 20y)	30,319,317 Euros

Project: SDGC - SolarDesalinationGeoassistedContinuous

Objective: Start an assembly and testing site (procedures and manuals), for the production of SDGC tanks (of assorted cuts and functions, reclamation of water bodies or production for food purposes).

Target: Prefabricated and Container Companies, Hydromechanics, Financial Investors, Fresh Water Sector Operators, Purification Operators

The project aims to activate a production site, from design to assembly (pro delivery and rapid assembly), with the development of production-oriented procedures agreed with the client (on the basis of available inputs) and the destinations of the outputs produced. The solutions rely on standard products from the management market

water and prefabricated buildings (including containers), assembled and tested with a view to optimizing distillation using solar energy and sustaining thermal gradients. In collaboration with internal and external laboratories, it will act as remote support to the installations in charge (EPC).

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PREZZO	CLIENTE €		04 000	04.000	42.000	31.500	0	0	264.600	176.400	411.600	0	0	0	1.010.100		15.000	50.000	1.800.000	400.000	200.000	0	2.465.000		22.050	73.500	3.780.000	840.000	420.000	0	0	5.135.550
Provv.	%	For	0.00 P	4.000	2.000	1.500	0	0	12.600	8.400	19.600	0	0	0	48.100	%0	0	0	0	0	0	0	0	5%	1.050	3.500	180.000	40.000	20.000	0	0	244 550
RICAVI	NETTI €		40.000	40.000	20.000	15.000	0	0	72.000	48.000	112.000	0	0	0	307.000		0	0	0	0	0	0	0		6.000	20.000	1.800.000	400.000	200.000	0	0	2 426 MM
Partner	prezzo €		00000	00.000	40.000	30.000	0	0	252.000	168.000	392.000	0	0	0	962.000		15.000	50.000	1.800.000	400.000	200.000	0	2.465.000		21.000	70.000	3.600.000	800.000	400.000	0	0	4 891 000
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	costo €		40.000	40.000	20.000	15.000	0	0	180.000	120.000	280.000	0	0	0	655.000		15.000	50.000	1.800.000	400.000	200.000	0	2.465.000		15.000	50.000	1.800.000	400.000	200.000	0	0	2 465 000
Vendor List	prezzo €		40.000	40.000	20.000	15.000	0	0	180.000	120.000	280.000	0	0	0	655.000		15.000	50.000	1.800.000	400.000	200.000	0	2.465.000		15.000	50.000	1.800.000	400.000	200.000	0	0	2 465 MM
	×		5	8.8	9) L	1,00	1,00	1,00	1,00	1,00	1,00	1,00	1,00	1,00			1,00	1,00	1,00	1,00	1,0	1,00 1			1,00	1,00	1,00	1,00	1,00	1,00	1,00	
	costo €	40.00	40.000	40.000	20.000	15.000	0	0	180.000	120.000	280.000	0	0	0	655.000	200	15.000	50.000	1.800.000	400.000	200.000	0	2.465.000	200	15.000	50.000	1.800.000	400.000	200.000	0	0	2 465 000
		7 V	Management Internal Direct E		Management Others €	Advisor Fin. €	Other 4 €	Other 5 €	Vendor Hard €	Vendor Soft €	HR€	Vendor 4 €	Vendor 5 €	Vendor 6 €		OpEX unit	Material Resource €/a	Human Resource €/a	Vasche €/a	Assemblaggio €/a	Collaudo €/a	Output 6 €/a		Built unit	Material Resource €/a	Human Resource €/a	Vasche €/a	Assemblaggio €/a	Collaudo €/a	Input 6 €/a	Input 7 €/a	
	Partner RICAVI Provv.	Vendor List Partner RICAVI Provv. k prezzo € costo € k prezzo € CI	Vendor List Partner RICAVI Provv. costo € k prezzo € NETTI € %	Vendor List Partner RICAVI Provv. P costo € k prezzo € costo € k prezzo € 0.0111 10,00 40,000 40,000 40,000 40,000 40,000 40,000	Vendor List Partner RICAVI Provv. P costo € k prezzo € costo € k prezzo € % CLIB 10,00 1,00 40.000 40.000 2,00 80.000 40.000 4.000	Vendor List Partner RICAVI Provv. P costo € k prezzo € costo € k prezzo € % CLIR 10,00 1,00 40.000 40.000 2,00 80.000 40.000 4.000 20.000 1,00 20.000 20.000 20.000 2.0000 2	Vendor List Partner RICAVI Provv. P costo € k prezzo € costo € k prezzo € NETTI € % CLIR 10,00 1,00 40.000 2,00 2,00 80.000 40.000 4.000 2.00 40.000 2.000 1	Vendor List Partner RICAVI Provv. Prov.	Vendor List Partner RICAVI Provv. P $costo \in$ k prezzo € costo € k prezzo € NETTI € % CLI 10,00 1,00 40.000 2,00 80.000 40.000 4.000 4.000 2.00 2.00 2.000 4.000 2.000 0	Vendor List Partner RICAVI Provv. 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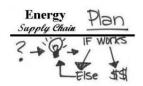
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6.135.550 6/a	**************************************	9 21.911.148 25.040.123 0	6.017.11				3.128.975 25.040.123 1.565.266								574.715		-36,107 538,608	3.064.133 3.064.133
~ 2.465.000	19	10 25.040.123 28.231.677 0	6.137.45	6.137	-2.945.903	3.191.554 0 3.191.554	3.191.554 28.231.677 1.478.307								538.608		-37.912 500.696	3.126.712 3.126.712
0 tr	8	11 28.231.677 31.487.063	6.260.207 0 0			3.255.386 0 3.255.386									500.696	-64.842 -25.035	-39.808 460.888	3.190.543 3.190.543
		12 31.487.063 3 34.807.556 3				3.320.493 0 3.320.493									460.888	-64.842 -23.044	-41.798 419.090	3.255.651
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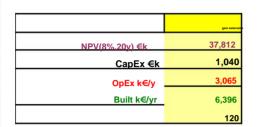
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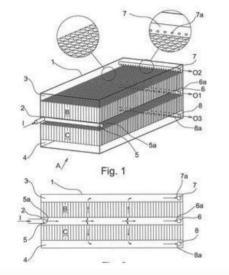
Energy Supply-Chain Plan Srl

info@escp.it, www.escp.it





Objective: Start assembly and testing site (procedures e manuals), for the production of GSMF containers (of assorted cuts and functions, separations for the reclamation of water bodies or production of machines and plants for residential, industrial, agro-zootechnics).



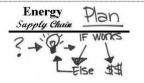
Target: Prefabricated and Container Companies, Hydromechanics, Financial Investors, Fresh Water Sector Operators, Purification Operators

The project aims to activate a production site, from design

to assembly (pro-delivery and rapid assembly), with fine-tuning of productionoriented procedures agreed with the client (on the basis of available inputs) and the destinations of the outputs produced.

The solutions rely on standard products from the water management and prefabricated market (also containers in compatible materials and water-repellent to the components in action, selecting industry standards honeycomb in congruous shapes and materials, organic or metallic), assembled and tested with a view to optimizing the separation using solar energy and sustaining thermal gradients. In collaboration with internal and external laboratories, it will act as a remote support (using sustained automation with PLC) to the installations in charge (EPC).

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Lavanga Dr. Vito		gsm extension	GravimetricSeparatorMixtureFluid(liquid/g	as)
•		Separation	year	202
			10 units	
			250 Units/year	
BALANCE SHEET				
Investment		1,039,500	euros	
1	MGMT Internal €	157,500	0 euros	
2	Vendor Hard €	264,600) euros	
3	Vendor Soft €	176,400	0 euros	
4	HR€	441,000) euros	
5	others €		0 euros	
			50 units/year	€
Revenue			Euros/year	25,582
1	Material Resources €/y		0 Euros/year	
2	Human Resources €/y		0 Euros/year	
3	Tanks €/y		Euros/year	
4	Assembly €/y) Euros/year	
5	Testing €/y	525,000) Euros/year	
6	Inputs 6 €/year		0 Euros/year	
7	Inputs 7 €/year		0 Euros/year	
costs			Euros/year	12,260
1	Material Resources €/y		0 Euros/year	
2	Human Resources €/y		0 Euros/year	
3	Tanks €/y		Euros/year	
4	Assembly €/y) Euros/year	
5	Testing €/y	250,000) Euros/year	
6	Output 6 €/yr		0 Euros/year	
	Gross profit	3,330,550	Euros/year	
Economic-financial plan				
1 Project		1,039,500	euros	
2 Equity share			20%	
3 Equities		207,900) euros	
4 Financing		831.600) euros	

0	Equilios			
4	Financing	831,600 euros		
5	Project revenues	6,395,550 Euros/year		
6	Costs	-3,065,000 Euros/year		
7	Loan installment	-66,730 Euros/year		
8	Cash surplus	3,263,820 Euros/year		
9	PBP (Pay Back Period), years	0.32	0.06 PBP on Equity	
10	NPV (8%, 20y)	37,812,436 Euros		

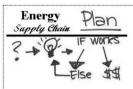
Project: GSMF - Gravimetric Separator Mixtures Fluid (liquid and gas)

Objective: Start an assembly and testing site (procedures and manuals), for the production of GSMF containers (of assorted cuts and functions, separations for the reclamation of water bodies or production of machines and systems serving residential, industrial, agronomy and animal husbandry).

Target: Prefabricated and Container Companies, Hydromechanics, Financial Investors, Fresh Water Sector Operators, Purification Operators

The project aims to activate a production site, from design to assembly (pro delivery and rapid assembly), with the development of production-oriented procedures agreed with the client (on the basis of available inputs) and the destinations of the outputs produced. The solutions rely on standard products from the water management and prefabricated market (including containers in compatible and water-repellent materials for the components in action, selecting standard industry honeycomb in congruous shapes and materials, organic or metallic), assembled and tested with a view to optimizing separation by solar energy and maintenance by thermal gradients. In collaboration with internal and external laboratories, it will act as a remote support (using sustained automation with PLC) to the installations in charge (EPC).

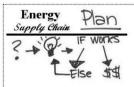
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	25.582	Prezzo €/u	Esercizio		103.950	€/unit	6.395.550	Built €/a	1.039.500	CAPEX €
	12.260	Costo €/u			67.500	€/unit	320,40%	RO	3.065.000	OpEX €/a
										GSMF
	PREZZO	Provv.	RICAVI	Partner			Vendor List			
	CLIENTE €	%	NETTI €	prezzo €	k	costo €	prezzo €	k	costo €	
		5%							10,00	CapEX - unit
	84.000	4.000	40.000	80.000	2,00	40.000	40.000	1,00	40.000	Management Internal-Direct €
	42.000	2.000	20.000	40.000	2,00	20.000	20.000	1,00	20.000	Management Others €
	31.500	1.500	15.000	30.000	2,00	15.000	15.000	1,00	15.000	Advisor Fin. €
	0	0	0	0	2,00	0	0	1,00	0	Other 4 €
157.5	0	0	0	0	2,00	0	0	1,00	0	Other 5 €
	264.600	12.600	72.000	252.000	1,40	180.000	180.000	1,00	180.000	Vendor Hard €
	176.400	8.400	48.000	168.000	1,40	120.000	120.000	1,00	120.000	Vendor Soft €
	441.000	21.000	120.000	420.000	1,40	300.000	300.000	1,00	300.000	HR€
	0	0	0	0	1,40	0	0	1,00	0	Vendor 4 €
	0	0	0	0	1,40	0	0	1,00	0	Vendor 5 €
882.0	0	0	0	0	1,40	0	0	1,00	0	Vendor 6 €
	1.039.500	49.500	315.000	990.000		675.000	675.000		675.000	
		0%							250	OpEX unit
	15.000	0	0	15.000	1,00	15.000	15.000	1,00	15.000	Material Resource €/a
	50.000	0	0	50.000	1,00	50.000	50.000	1,00	50.000	Human Resource €/a
	2.250.000	0	0	2.250.000	1.00	2.250.000	2.250.000	1,00	2.250.000	Vasche €/a
	500.000	0	0	500.000	1,00	500.000	500.000	1,00	500.000	Assemblaggio €/a
	250.000	0	0	250.000	1,00	250.000	250.000	1,00	250.000	Collaudo €/a
	0	0	0	0	1,00	0	0	1,00	0	Output 6 €/a
	3.065.000	0	0	3.065.000		3.065.000	3.065.000		3.065.000	
		5%							250	Built unit
	22.050	1.050	6.000	21.000	1,40	15.000	15.000	1,00	15.000	Material Resource €/a
95.5	73.500	3.500	20.000	70.000	1,40	50.000	50.000	1,00	50.000	Human Resource €/a
	4.725.000	225.000	2.250.000	4.500.000	2,00	2.250.000	2.250.000	1,00	2.250.000	Vasche €/a
	1.050.000	50.000	500.000	1.000.000	2,00	500.000	500.000	1,00	500.000	Assemblaggio €/a
	525.000	25.000	250.000	500.000	2,00	250.000	250.000	1,00	250.000	Collaudo €/a
	0	0	0	0	1,00	0	0	1,00	0	Input 6 €/a
6.300.0	0	0	0	0	1,00	0	0	1,00	0	Input 7 €/a
	6.395.550	304.550	3.026.000	6.091.000		3.065.000	3.065.000		3.065.000	

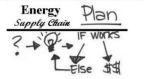
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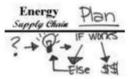
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GSMF	1.039.500,00	Opt 2	0 9	0	0	opt 1	0	0	0	Base 1.039.500	320 6.395.550	3.065.000	10									
Galar		6	€/a	€/a	KW/	e	€/a	€/a	KW/	1.033.300 E	€/a	5.005.000 €/a	unit									
importo progetto, €	1.039.500.00	,	04	04	1471		00	04	(SIT)	c	04	04	Gine									
tasso istat	0,02																					
tasso BK	0,05																					
durata ammortamento (anni)																						
durata ammortamento (anni)	15																					
TIR	0,08																					
Equity, %	20,00																					
Equity, €	207.900,00																					
PBP, y	0,06																					
ATI, Gestione %	0,00																					
Flow		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	
montante, €	1.039.500,00	-1.039.500	-1.039.500	2.291.050	5.688.211	9.153.315	12.687.722	16.292.816	19.970.012	23.720.753	27.546.508	31.448.778	35.429.093	39,489.015		47.854.078	52,162,500	56.557.090	61.039.572	65.611.703	70.275.277	75.032
montante a fine esercizio. €		-1.039.500	2.291.050	5.688.211	9.153.315	12.687.722	16.292.816	19,970,012	23.720.753	27.546.508	31,448,778	35.429.093	39.489.015	43.630.135	47.854.078	52.162.500	56.557.090	61.039.572	65.611.703	70.275.277	75.032.123	79.884
incentivo (55%) €	0.00		0	0	0	0	0	0	0	0	0	0										
*Azienda, costi/amm, risp.fisc. 🥙	0,00		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Ricavi Ricavi indicicizzato	155.395.043,42		6.395.550	6.523.461	6.653.930	6.787.009	6.922.749	7.061.204	7.202.428	7.346.477	7.493.406	7.643.274	7.796.140	7.952.063	8.111.104	8.273.326	8.438.792	8.607.568	8.779.720	8.955.314	9.134.420	9.317
Ricavi fissi 1	0,00		0.000.000	0.020.401	0.000.000	0.101.005	0.022.140	0	0	0	0	0	0	0	0.111.104	0.210.020	0.400.102	0.007.000	0.110.120	0.000.014	0.104.420	0.011
Ricavi fissi 2	0.00		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Ricavi fissi 3	0.00		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	155.395.043,42		6.395.550	6.523.461	6.653.930	6.787.009	6.922.749	7.061.204	7.202.428	7.346.477	7,493,406	7.643.274	7.796.140	7.952.063	8.111.104	8.273.326	8.438.792	8.607.568	8.779.720	8.955.314	9.134.420	9.31
Costi																						
Costi - HR	0.00	100	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Costi - Material(Hw/Sw)	0,00		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Costi - All-Inclusive			-3.065.000	-3.126.300	-3.188.826	-3.252.603	-3.317.655	-3.384.008	-3.451.688	-3.520.722	-3.591.136	-3.662.959	-3.736.218	-3.810.942	-3.887.161	-3.964.904	-4.044.202	-4.125.086	-4.207.588	-4.291.740	-4.377.575	-4.465
	-74.471.438,43		-3.065.000	-3.126.300	-3.188.826	-3.252.603	-3.317.655	-3.384.008	-3.451.688	-3.520.722					-3.887.161	-3.964.904	-4.044.202		-4.207.588		-4.377.575	
Delta gestione, €	80 923 604 98	0	3.330.550	3.397.161	3,465,104	3.534.406	3.605.094	3.677.196	3.750.740	3.825.755	3.902.270	3.980.316	4.059.922	4,141,120	4.223.943	4.308.422	4.394.590	4.482.482	4.572.131	4.663.574	4.756.846	4.85
Utile ATI, €	0.00	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Utile/Partner, €	80.923.604,98	0	3.330.550	3.397.161	3.465.104	3.534.406	3.605.094	3 677 196	3.750.740	3.825.755	3.902.270	3,980,316	4.059.922	4.141.120	4.223.943	4.308.422	4.394.590	4.482.482	4.572.131	4 663 574	4.756.846	4.851
Flusso Operativo		-1.039.500	3.330.550	3.397.161	3.465.104	3.534.406	3.605.094	3.677.196	3.750.740	3.825.755	3.902.270	3.980.316	4.059.922	4.141.120	4.223.943	4.308.422	4.394.590	4.482.482	4.572.131	4.663.574		4.851
Cumulata Flusso Operativo	-1.039.500.00	-1.039.500	2.291.050	5.688.211	9.153.315	12.687.722	16.292.816	19.970.012	23.720.753	27.546.508	31.448.778			43.630.135	47.854.078	52.162.500	56.557.090		65.611.703		75.032.123	
VAN Gestione	37.812.436,34	0	3.083.843	2.912.518	2.750.711	2.597.894	2.453.567	2.317.257	2.188.521	2.066.936	1.952.107	1.843.656	1.741.231	1.644.496	1.553.135	1.466.850	1.385.358		1.235.705		1.102.218	
322.399%	1.039.500.00	-																				
IRR	VAN	Over	VAN €/unit																			
15%	23.293.564,38	22254064	2329356																			
14%	24.753.755,22	23714255	2475376																			
13%	26.373.295,50	25333795	2637330																			
12%	28.175.008.89	27135509	2817501																			
11%	30.185.593.92	29146094	3018559																			
10%	32.436.367,50	31396867	3243637																			
9%	34.964.165,47	33924665	3496417																			
8%	37.812.436.34	36772936	3781244																			
7%	41.032.572.88	39993073	4103257																			
8%	44.685.537.90	43646038	4468554																			
5%	48.843.854,00	47804354	4884385																			
404	53.594.045,86	52554546	5359405																			
3.02	59.039.645.65	58000146	5903965																			
370	65.304.901.96	64265402	6530490																			
2%	72.539.369.54	71499870	7253937																			
0%	80.923.604,98	79884105	8092360																			
irata finanziamento (anni)	20																					
ita annuale	-66.730																					
bito iniziale		0	831.600	806.450	780.043	752.315	723.201	692.632	660.534	626.831	591.442	554.285	515.269	474.303	431.288	386,123	338.700	288.905	236.620	181.722	124.078	6
aggio	831.600	831,600																				
ita			-66.730	-66.730	-66.730	-66.730	-66.730	-66.730	-66.730	-66.730	-66.730	-66.730	-66.730	-66.730	-66.730	-66.730	-66.730	-66.730	-66.730	-66.730	-66.730	-6
eressi	-502.995		-41.580	-40.323	-39.002	-37.616	-36.160	-34.632	-33.027	-31.342	-29.572	-27.714	-25.763	-23.715	-21.564	-19.306	-16.935	-14.445	-11.831	-9.086	-6.204	-2
vota capitale	-831.600		-25.150	-26.407	-27.728	-29,114	-30.570	-32.098	-33.703	-35.388	-37.158	-39.015	-40.966	-43.015	-45.165	-47.424	-49.795	-52.284	-54.899	-57.644	-60.526	-6.
ebito finale		831.600	806.450	780.043	752.315	723.201	692.632	660.534	626.831	591.442	554.285	515.269	474.303	431.288	386.123	338.700	288.905	236.620	181.722		63.552	
ita gestione per investitore	79.589.010	0	3.263.820	3.330.431	3.398.374	3.467.677	3.538.365	3.610.467	3.684.011	3.759.025	3.835.540	3.913.586	3.993.192	4.074.391	4.157.213	4.241.692	4.327.860	4.415.752	4.505.402	4.596.844	4.690.116	4.78
sso investitore	79.381.110	-207.900	3.263.820	3.330.431	3.398.374	3.467.677	3.538.365	3.610.467	3.684.011	3.759.025	3.835.540	3.913.586	3.993.192	4.074.391	4.157.213	4.241.692	4.327.860	4.415.752	4.505.402	4.596.844	4.690.116	4.78
aso myestitore																						

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ODMP	
83.746	VAN(8%,20y) k€
1.018	CapEx k€
13.660	OpEx k€/a
21.036	Built k€/a
725%	RO
032	



Global Digital Marketing Plan Cloud, big-data, blockchain

Energy Supply-Chain Plan Srl

02-27078489, info@escp.it, www.escp.it

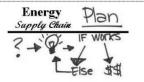


Progetto: GDMP – Global Digital Marketing Plan, "Made-in-Itay" to World Obbiettivo: Portare Proprietà Intellettuale/Industriale italiana nel mondo, mediante vendita di licenze (know-how e brevetti); sollecitare lo start di progetti nel mondo che ricorrano a brevetti italiani, nel proprio paniere diretto e di terze parti italiane. Target: Società di servizi ed Agenzie di Formazione / Comunicazione,

Target: Società di servizi ed Agenzie di Formazione / Comunicazione, Consulenza Strategica, Investor Relator, Investitori/Finanziatori, Ricettività, Viaggi e TourOpr, operatori IT/ICT

Il progetto si prefigge, mediante di team professionali (millennials con elevati skill IT/ICT), la produzione di servizi di commerciali digitali su diritti di proprietà intellettuale italiana; il proprio paniere di IP è fortemente innovativo e rivolto alle energie e risorse rinnovabili in generale (efficienza, acqua, energia, ambiente, sociale/inclusività); gli addetti, da base operativa di riferimento, operano in modo asincrono e distribuito sul territorio, coordinandosi per garantire servizio H24 funzionale ad ogni fuso orario; con sostenute proprie capacita linguistiche, supportati da centri specifici sotto il profilo legale e tecnico; i proventi sono da marginalità prefissate su IP, su start e presidio, con elevato monitoraggio, forti di contrattualistica sicura (PEC e FIRME), facendo ricorso a cloud, big-data, blockchain;

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Lavanga Dr.				
Vitus		GDMP	Global Digital Marketing Plan	
		eCOMMERCE		
8		Advanced	year	2016
			200 Units/year	
			600 h/u	
BALANCE SHEET		20		
Investment		1,018,000 eu	ros	
	MGMT Internal €	150,000 eu	iros	
1 2	Vendor Hard €	252,000 eu	iros	
3	Vendor Soft €	168,000 eu	iros	
4	HR €	448,000 eu	ros	
5	others €	0	euros	
INCOME ACCOUNT		200 u	nits/year	€/u
Revenue		21,036,400 Eur	os/year	105.182
	Matorial Pasources Elv	184 800 E	recheer	

Revenue		21,036,400 Euros/year	105.182
	Material Resources €/y	184,800 Euros/year	
1 2	Human Resources €/y	369,600 Euros/year	
3	IP_KH-Patent_Rights €/a	20,020,000 Euros/year	
4	Hw expenses €/y	184,800 Euros/year	
5	Sw expenses €/y	277,200 Euros/year	
6	Inputs 6 €/year	0 Euros/year	
7	Inputs 7 €/year	0 Euros/year	
costs		13,660,000 Euros/year	68,300
	Material Resources €/y	120,000 Euros/year	
1 2	Human Resources €/y	240,000 Euros/year	
3	IP_KH-Patent_Rights €/a	13,000,000 Euros/year	
4	Hw expenses €/y	120,000 Euros/year	
5	Sw expenses €/y	180,000 Euros/year	
6	Output 6 €/yr	0 Euros/year	
	Gross profit	7,376,400 Euros/year	

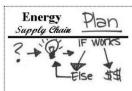
1 Project	1,018,000 euros	
2 Equity share	20%	
3 Equities	203,600 euros	
4 Financing	814,400 euros	
5 Project revenues	21,036,400 Euros/year	
6 Costs	-13,660,000 Euros/year	
7 Loan installment	-65,350 Euros/year	
8 Cash surplus	7,311,050 Euros/year	
9 PBP (Pay Back Period), years	0.14	0.03 PBP on Equity
10 NPV (8%, 20y)	83,745,824 euros	

 Project:
 gdmp extension
 global
 digital
 "Made-in-Italy" Marketprign,
 to
 World

 Objective:
 To bring Italian Intellectual/Industrial Property to the world, through the sale of licenses (know-how and patents); solicit the start of projects in the world that use Italian patents, in its own direct basket and those of Italian third parties.

Target: Service companies and Training / Communication Agencies, Strategic Consulting, Investor Relator, Investors/Lenders, Accommodation, Travel IT/ICT operators

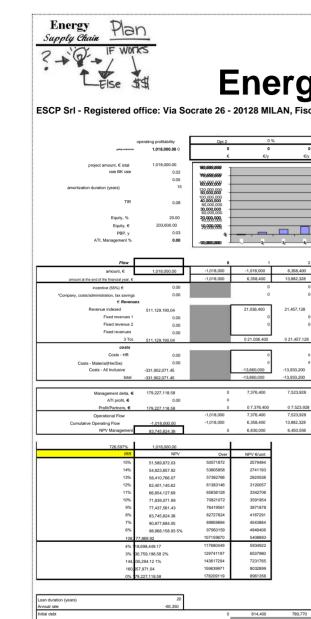
The project aims, through professional teams (millennials with high IT/ICT skills), to produce digital commercial services on Italian intellectual property rights; its basket of IPs is highly innovative and aimed at renewable energies and resources in general (efficiency, water, energy, environment, social/inclusiveness); the employees, from the reference operational base, operate asynchronously and distributed throughout the territory, coordinating to guarantee a 24-hour service functional to each time zone; with sustained own linguistic abilities, supported by specific centers from a legal and technical point of view; the proceeds are from pre-set margins on IP, on start-up and supervision, with high monitoring, strong in secure contracts (PEC and SIGNATURES), making use of the cloud, big-data, blockchain;



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CAPEX €	1,018,000	Built €/y	21.036.400	€/unit	50,900		Exercise	Price €/u	210.364
OpEX €/y	13,660,000	RD estension	724.60%	€/unit	34,750		L	Cost €/u	136,600
np extension									
			Vendor List			Partner	REVENUES	provision	PRICE
	cost €	k	price €	cost €	k	price €	NET €	% Ç I	JSTOMER €
CapEX -	20.00							0%	
Management Internal-Direct unit €	40,000	1.00	40,000	40,000	2.00	80,000	40,000	0	80,00
Management Others €	20,000	1.00	20,000	20,000	2.00	40,000	20,000	0	40,00
Advisor Fin.	15,000	1.00	15,000	15,000	2.00	30,000 0	15,000	0	30,00
€Other €4	0	1.00	0	0	2.00		0	0	
Others €5	0	1.00	0	0	2.00	0	0	0	
Vendor Hard €	180,000	1.00	180,000	180,000	1.40	252,000	72,000	0	252,000
Vendor Soft €	120,000	1.00	120,000	120,000	1.40	168,000	48,000	0	168,00
HR€	320,000	1.00	320,000	320,000	1.40	448,000	128,000	0	448,000
Vendor €4		1.00			1.40			0	
Vendors €5	0 0	1.00	00	0 0	1.40	0 0	00	0	
Vendors €6	0	1.00	0	0	1.40	0	0	0	
	695,000		695,000	695,000		1,018,000	323,000	0	1,018,000
								1	· · · · ·
OpEX unit	200							0%	
Material Resources €/y	120,000	1.00	120,000	120,000	1.00	120,000	0	0	120,00
Human Resources €/y	240,000	1.00	240,000	240,000	1.00	240,000	0	0	240,00
IP_KH-Patent_Rights €/a	13,000,000	1.00	13,000,000	13,000,000	1.00	13,000,000	0	0	13,000,000
Hw expenses €/y	120,000	1.00	120,000	120,000	1.00	120,000	0	0	120,00
Sw expenses €/y	180,000 0	1.00	180,000 0	180,000 0	1.00	180,000 0	0	0	180,00
Output 6 €/yr		1.00			1.00		0	0	
	13,660,000		13,660,000	13,660,000		13,660,000	0	0	13,660,000
Built unit			r					10%	
Material Resources €/y	120,000	1.00	120,000	120,000	1.40	168,000	48,000	16,800	184,80
Human Resources €/y	240,000	1.00	240,000	240,000	1.40	336,000	96,000	33,600	369,60
IP_KH-Patent_Rights €/a	13,000,000	1.00	13,000,000	13,000,000	1.40	18,200,000	5,200,000	1,820,000	20,020,000
Hw expenses €/y	120,000	1.00	120,000	120,000	1.40	168,000	48,000	16,800	184,80
Sw expenses €/y	180,000	1.00	180,000	180,000	1.40	252,000	72,000	25,200	277,20
Sw expenses e/y	0	1.00	0	0	1.40	0	0	0	
Inputs 6 €/year						0	0	â	
	0	1.00	0	0	1.40	0	0	0	

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rate BK rate	0.02 0.05 15	176,666,666 - 160,666,666 -																				
TIR	0.08	120 000 000 50,000,000 100,000,000 40,000,000 80 000 000	5					_														
Equity, %	20.00	30,000,000 60,000,000 20,000,000	1										-									
Equity, % Equity, €	203,600.00	28,000,000 19,000,000																				
PBP, y ATI, Management %	0.03	-5700000000					┯┺┛┯┺┙	└╷┖┛╷┖					20									
		-120,000,0000 -1	1, 2	3, 4,	- 5, 6,		9 10			s	16-11-	18 19	-20									
Flow		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	
amount, €	1,018,000.00	-1,018,000	-1,018,000	6,358,400 13,882,328	13,882,328 21,556,735	21,556,735	29,384,629 37,369,082	37.369.082 45.513.223	45,513,223 53,820,248	53,820,248	62,293,413 70,936,041	70,936,041 79,751,522	79,751,522	88,743,312	97,914,939	107,269,997	116.812.157	126.545.161	136,472,824	146.599.040	156,927,781	167.463.09
amount at the end of the financial year, € incentive (55%) €	E 0.00	-1,018,000	6,358,400	13,882,328	21,556,735	29,384,629	37.369.082	45,513,223	53,820,248	62,293,413 0	70,936,041	79,751,522	88,743,312	97,914,939	107,269,997	116.812.157	126.545.161	136,472,824	146.599.040	156,927,781	167.463.097	178.209.11
*Company, costs/administration, tax saving € Reven		-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Revenue indexed	511.129.190,04		21.036.400	21,457,128	21,886,271	22,323,996	22,770,476	23,225,885	23.690.403	24,164,211	24,647,495	25,140,445	25,643,254	26.156.119	26,679,242	27,212,827	27,757,083	28,312,225	28,878,469	29,456,039	30.045.159	30.646.06
Fixed revenues 1 Fixed revenue 2	1 0.00 2 0.00		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Fixed revenues	0.00		ů		-	-	0	-	-	-	-	-	-	-	-	-	-	0	-	-	-	
3 Tot costs	t. 511,129,190.04		0 21.036.400	0 21.457.128	0 21.886.271	0 22.323.996	0 22.770.476	0 23.225.885	0 23.690.403	0 24.164.211	0 24.647.495	0 25.140.445	0 25.643.254	0 26.156.119	0 26.679.242	0 27.212.827	0 27.757.083	0 28.312.225	0 28.878.469	0 29.456.039	0 30.045.159	30.646.063
Costs - HR	0.00		0	0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Costs - Material(Hw/Sw) Costs - All Inclusive	0.00 -331,902,071.45		0 -13,660,000	0 -13,933,200	0 -14.211.864	0 -14.496.101	0 -14.786.023	0 -15.081.744	0 -15.383.379	0 -15.691.046	0 -16.004.867	0 -16.324.964	0 -16.651.464	0 -16,984,493	0 -17.324.183	0 -17.670.667	0 -18.024.080	0 -18.384.562	0 -18.752.253	0 -19.127.298	0 -19.509.844	-19.900.041
total	-331,902,071.45		-13,660,000	-13,933,200	-14.211.864	-14.496.101	-14.786.023	-15.081.744	-15.383.379	-15.691.046	-16.004.867	-16.324.964	-16.651.464	-16,984,493	-17.324.183	-17.670.667	-18.024.080	-18.384.562	-18.752.253	-19.127.298	-19.509.844	-19.900.04
Management delta, €		0	7,376,400	7,523,928	7,674,407	7,827,895	7,984,453	8,144,142	8.307.024	8,473,165	8,642,628	8,815,481	8,991,790	9,171,626	9,355,059	9,542,160	9,733,003	9,927,663	10,126,216	10,328,741	10,535,316	10,746,02
ATI profit, € Profit/Partners, €	0.00	0	07.376.400	0 7.523.928	0 7.674.407	0 7.827.895	0 7.984.453	0 8.144.142	0 8.307.024	0 8.473.165	0 8.642.628	0 8.815.481	0 8.991.790	0 9.171.626	0 9.355.059	0 9.542.160	0 9.733.003	0 9.927.663	0 10.126.216	0 10.328.741	0 10.535.316	10,746,02
Operational Flow		-1,018,000	7,376,400	7,523,928	7,674,407	7,827,895	7,984,453	8,144,142	8.307.024	8,473,165	8,642,628	8,815,481	8,991,790	9,171,626	9,355,059	9,542,160	9,733,003	9,927,663	10,126,216	10,328,741	10,535,316	10,746,022
Cumulative Operating Flow NPV Management	-1,018,000.00 t 83,745,824,38	-1,018,000	6,358,400 6,830,000	13,882,328 6,450,556	21,556,735 6.092.191	29,384,629 5,753,736	37.369.082 5,434,084	45,513,223 5,132,191	53,820,248 4,847,069	62,293,413 4,577,787	70,936,041 4,323,466	79,751,522 4,083,273	88,743,312 3,856,425	97,914,939 3,642,179	107,269,997 3,439,836	116.812.157 3,248,734	126.545.161 3,068,249	136,472,824 2,897,790	146.599.040 2,736,802	156,927,781 2,584,757	167.463.097 2,441,160	178.209.119 2,305,540
	2	10	1																			
726.597% IRR	1,018,000.00 NPV	Over	NPV €/unit																			
15%	51,589,872.03	50571872 53805858	2579494 2741193																			
14%		53805858 57392766	2741193 2920538																			
12% 11%		61383146	3120057 3342706																			
11%		65836128 70821072	3342706 3591954																			
9%		76419561	3871878 4187291																			
8%		82727824 89859684	418/291 4543884																			
6%		97950159 107159870	4948408 5408893																			
108.	18,698,449.17	117680449	5934922																			
		129741197 143617294	6537960 7231765																			
	0,857,971.04	159639971	8032899																			
0%	79,227,118.58	178209119	8961356																			
n duration (years) sual rate	20 -65,350																					
al debt	011/27	0	814,400	789,770	763,909	736,755	708.244	678.306	646,872	613,866	579.210	542,821	504.612	464,493	422,368	378.137	331,694	282,929	231,726	177,963	121.512	62,23
t	814,400	814,400	-65,350	-65.350	-65.350	-65,350	-65.350	-65,350	-65,350	-65,350	-65,350	-65.350	-65,350	-65.350	-65.350	-65.350	-65,350	-65.350	-65.350	-65.350	-65.350	-65,35
es/s	-492.591 -814.400		-40,720 -24.630	-39.489 -25.861	-38.195	-36,838 -28,512	-35.412 -29.937	-33,915 -31,434	-32,344 -33.006	-30,693 -34,656	-28,960 -36,389	-27.141 -38.209	-25,231	-23.225 -42.125	-21.118	-18.907	- 16,585 -48,765	-14.146	-11.586 -53.763	-8.898 -56.451	-6.076 -59.274	-3.1
ital share debt	-814,400	814,400	-24,630 789,770	-25,861 763,909	-27.154 736,755	-28.512 708.244	-29,937 678.306	-31,434 646,872	-33.006 613,866	-34,656 579.210	-36.389 542,821	-38.209 504.612	-40.119 464,493	-42.125 422,368	-44.231 378.137	-46.443 331,694	-48,765 282,929	-51.203 231,726	-53,763 177,963	-56.451 121.512	-59.274 62,238	-62.2
	177 920 127	0	7.311.050	7.458.578	7.609.057	7.762.545	7.919.103	8.078.792	8.241.675	8.407.815	8.577.279	8.750.131	8.926.441	9.106.277	9.289.709	9.476.810	9 667 654	9.862.314	10.060.867	10.263.391	10.469.966	10.680.67
nagement delta per investor istor flow	177,716,527	-203,600	7,311,050	7,458,578	7,609,057	7,762,545	7,919,103	8,078,792	8,241,675	8,407,815	8,577,279	8,750,131	8,926,441	9,106,277	9,289,709	9,476,810	9,667,654	9,862,314	10.060.867	10,263,391	10,469,966	10,680,672
nulative Investor Flow		-203,600	7,107,450	14,566,029	22.175.086	29,937,631	37,856,734	45,935,526	54.177.201	62.585.016	71.162.295	79,912,426	88,838,867	97.945.144	107,234,853	116,711,664	126,379,317	136.241.631	146.302.498	156,565,889	167.035.855	177,716,527

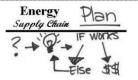
1,018,000

21.036.400

6h/

13,660,00

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BGUPC copyrights	GFS extensio
NPV(8%,20y) €k	58.016
CapEx €k	1,932
OpEx k€/y	4,720
Built k€/yr	9,830
	140

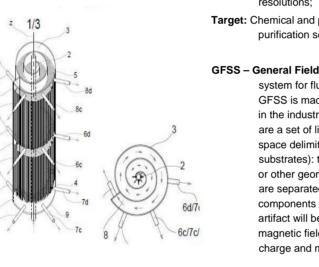


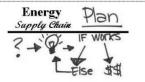


- **Project:** GFSSTM System for separating fluids (mixtures or solutions, liquid or aeriform, homogeneous or not):
- **Objective:** New method to separate components of mixtures or solutions, on gravimetric, electric, magnetic bases and their combinations; allowing high quality resolutions;
- Target: Chemical and pharmaceutical industry, construction and urban planning companies, purification sectors, scientific and sequencing sectors
- GFSS General Field Spiral Separation, consists of an effective and economical separation system for fluid solutions and mixtures of liquids or gases.
 GFSS is made up of an innovative assembly of elementary products, widespread in the industrial field and known to common workers. The main products used are a set of linear and coplanar ducts, laid on a surface, contained in the space delimited by parallel surfaces (in materials compatible with the

substrates): this surface is then arranged according to a spiral (circular, elliptical or other geometry, as well as regular or irregular polygonal). The two or more panels are separated by empty spacers suitable for obtaining specific flows of the components to be separated. All contained in a suitable container. The entire artifact will be immersed with the axis aligned to the gravitational, electric or magnetic field, according to the specific volumetric densities for mass, electric charge and magnetic properties.

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Lavender Dr. Vitus	GFS extension	General Field Spiral Separation	
	separator	year	2022
		9 units	

270 Units/year

BALANCE SHEET

Investment		1,932,000 euros	
1	MGMT Internal €	315,000 euros	2
2	Vendor Hard €	514,500 euros	
3	Vendor Soft €	367,500 euros	
4	HR€	735,000 euros	
5	others €	0 euros	

INCOME ACCOUNT		270 units/year	€/u
Revenue		9,830,100 Euros/year	36,408
1	Material Resources €/y	44,100 Euros/year	
2	Human Resources €/y	147,000 Euros/year	
3	Tanks €/y	5,103,000 Euros/year	
4	Assembly €/y	2,835,000 Euros/year	
5	Testing €/y	1,701,000 Euros/year	
6	Inputs 6 €/year	0 Euros/year	
7	Inputs 7 €/year	0 Euros/year	
costs		4,720,000 Euros/year	17,481
1	Material Resources €/y	30,000 Euros/year	
2	Human Resources €/y	100,000 Euros/year	
3	Tanks €/y	2,430,000 Euros/year	
4	Assembly €/y	1,350,000 Euros/year	
5	Testing €/y	810,000 Euros/year	
6	Output 6 €/vr	0 Euros/year	
	Gross profit	5,110,100 Euros/year	

conomic-financial plan		
1 Project	1,932,000 euros	
2 Equity share	20%	
3 Equities	386,400 euros	
4 Financing	1,545,600 euros	
5 Project revenues	9,830,100 Euros/year	
6 Costs	-4,720,000 Euros/year	
7 Loan installment	-64,371 Euros/year	
8 Cash surplus	5,045,729 Euros/year	
9 PBP (Pay Back Period), years	0.38 0.08 PBP on Equity	
10 NPV (8%, 20y)	19,079,638 euros	

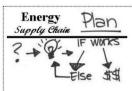
Project: GFSS[™] – System for separating fluids (mixtures or solutions, liquid or gaseous, homogeneous or not);

Objective: New method to separate components of mixtures or solutions, on gravimetric, electric, magnetic bases and their combinations;

allowing high quality resolutions;

Target: Chemical and pharmaceutical industry, construction and urban planning companies, purification sectors, scientific and sequencing sectors

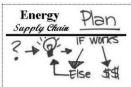
GFSS – General Field Spiral Separation, consists of an effective and economical separation system for fluid solutions and mixtures of liquids or gases. GFSS is made up of an innovative assembly of elementary products, widespread in the industrial field and known to common workers. The main products used are a set of linear and coplanar ducts, laid on a surface, contained in the space delimited by parallel surfaces (in materials compatible with the substrates): this surface is then arranged according to a spiral (circular, elliptical or other geometry, as well as regular or irregular polygonal). The two or more panels are separated by empty spacers suitable for obtaining specific flows of the components to be separated. All contained in a suitable container. The entire artifact will be immersed with the axis aligned to the gravitational, electric or magnetic field, according to the specific volumetric densities for mass, electric charge and magnetic properties.



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CAPEX €	1,932,000	Built €/y	9,830,100	€/unit	214,667		Exercise	Price €/u	36,408	
OpEX €/y	4,720,000	RD estension	264.50%	€/unit	138,889			Cost €/u	17,481	
rtension Г			<u></u>						PRICE	7
-			Vendor List			Partner	REVENUES	provision		
L	cost €	k	price €	cost €	k	price €	NET€	% (U)	STOMER €	
CapEX -	9.00							5%		
Management Internal-Direct unit €	80,000	1.00	80,000	80,000	2.00	160,000	80,000	8,000	168,000	1
Management Others €	40,000	1.00	40,000	40,000	2.00	80,000	40,000	4,000	84,000	
Advisor Fin.	30,000 0	1.00	30,000 0	30,000 0	2.00	60,000 0	30,000 0	3,000	63,000	
€Other €4		1.00			2.00			0	0	
Others €5		1.00			2.00				0	315,000
Vendor Hard €	0 350,000	1.00	0 350,000	0 350,000	1.40	0 490,000	0 140,000	0 24,500	514,500	
Vendor Soft €	250,000	1.00	250,000	250,000	1.40	350,000	100,000	17,500	367,500	
HR €	500,000	1.00	500,000	500,000	1.40	700,000	200,000	35,000	735,000	
Vendor €4		1.00			1.40				0	
Vendors €5	0 0	1.00	00	0 0	1.40	00	00	0 0	0	
Vendors €6	0	1.00	0	0	1.40	0	0	0	0	1,617,00
	1,250,000		1,250,000	1,250,000		1,840,000	590,000	92,000	1,932,000	
	270							0%		
OpEX unit Material Resources €/y	30,000	-	30,000	30,000	-	30,000	0		30,000	٦
	· · · ·	1.00	,		1.00			0		
Human Resources €/y	100,000	1.00	100,000	100,000	1.00	100,000	0	0	100,000	
Tanks €/y	2,430,000 1,350,000	1.00	2,430,000	2,430,000	1.00	2,430,000	0	0	2,430,000	
Assembly €/y	810,000 0	1.00	1,350,000	1,350,000 810,000 0	1.00	1,350,000 810,000 0	0	0	1,350,000 810,000	
Testing €/y	810,000 0	1.00	810,000 0	810,000 0	1.00	810,000 0	0	0	810,000	
Output 6 €/yr	4,720,000	1.00	4,720,000	4,720,000	1.00	4,720,000	0	0	4,720,000	-
	4,720,000		4,720,000	4,720,000		4,720,000	0	۵ 🗆	4,720,000	1
Built unit	270							5%		
Material Resources €/y	30,000	1.00	30,000	30,000	1.40	42,000	12,000	2,100	44,100]
Human Resources €/y	100,000	1.00	100,000	100,000	1.40	140,000	40,000	7,000	147,000 1	91,100
Tanks €/y	2,430,000	1.00	2,430,000	2,430,000	2.00	4,860,000	2,430,000	243,000	5,103,000	
Assembly €/y	1,350,000	1.00	1,350,000	1,350,000	2.00	2,700,000	1,350,000	135,000	2,835,000	
Testing €/y	810,000	1.00	810,000	810,000	2.00	1,620,000 0	810,000	81,000	1,701,000	
Testing e/y										1
Inputs 6 €/year		1.00			1.00	0			0	

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ESCP SrI - Registered office: Via Socrate 26 - 20128 MILAN, Fiscal Code and PI 09168620962, REA MI – 2073266, Cap.Soc. €10,000.00, certified email: escp@pec.it

	Iditività operativa	Opt 2	0 9	%		opt 1	0	%		Base	264											
ITEG	1.932.000,00	0 €	0 €/a	€/a	0 KW	0 €	0 €/a	€/a	0 KW	1.932.000 €	9.830.100 €/a	4.720.000 €/a	5 Unit									
importo progetto, €	1,932,000.00	-	04	0u			00	Gu	1511		ou	0.0	dine.	1								
tasso istat	0,02	80.000.000	1										_									
tasso BK	0,05	70.000.000																				
durata ammortamento (anni)	15	60.000.000											_									
		50.000.000																				
TIR	0,08	40.000.000																				
		30.000.000					- 12															
Equity, %	20,00					_																
Equity, €	386.400,00	20.000.000																				
PBP, y	0,08	10.000.000									1			1								
ATI, Gestione %	0,00	-10.000.000	1 2	3 4	5 6			10 11	12 13	14 15	16 17	18 19	20									
Flow		-10.000.000	1	2			6	6	7	8	9	10 10	11	12	13	14	15	16	17	18	19	
montante, €	1.932.000.00	-1.932.000	-1.932.000	3.178.100	8.390.402	13,706,950	19 129 829	24.661.166	30.303.129	36.057.932	41.927.830	47.915.127	54.022.169	1	66.605.120	73.085.962	79.696.421	86.439.090	93.316.612	100.331.684		114.785
montante a fine esercizio, €	1.002.000,00	-1.932.000	3.178.100	8.390.402	13.706.950	19.129.829	24.661.166	30.303.129	36.057.932	41.927.830	47.915.127	54.022.169	60.251.353		73.085.962	79.696.421	86.439.090		100.331.684		114.785.539	
incentivo (55%) €	0.00	-1.552.000	0.110.100	0.000.402	13.700.330	10.120.020	24.001.100	0.000.120	00.001.002	41.321.030	41.010.121	04.022.103	00.201.000	00.003.120	10.000.002	13.030.421	00.400.000	33.310.012	100.001.004	101.401.001	114.100.000	122.220
"Azienda, costi/amm, risp.fisc. 🦿	0,00		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Ricavi Ricavi indicicizzato	238.845.574,86		9.830.100	10.026.702	10.227.236	10.431.781	10.640.416	10.853.225	11.070.289	11.291.695	11.517.529	11.747.879	11.982.837	12.222.494	12.466.944	12.716.283	12.970.608	13.230.020	13.494.621	13.764.513	14.039.803	14.320
Ricavi fissi 1	0,00		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Ricavi fissi 2	0,00		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Ricavi fissi 3	0,00		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	238.845.574,86		9.830.100	10.026.702	10.227.236	10.431.781	10.640.416	10.853.225	11.070.289	11.291.695	11.517.529	11.747.879	11.982.837	12.222.494	12.466.944	12.716.283	12.970.608	13.230.020	13.494.621	13.764.513	14.039.803	14.320
Costi																						
Costi - HR	0,00		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Costi - Material(Hw/Sw)	0.00		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Costi - All-Inclusive		-	-4.720.000	-4.814.400	-4.910.688	-5.008.902	-5.109.080	-5.211.261	-5.315.487	-5.421.796	-5.530,232	-5.640.837	-5.753.654		-5.986.101	-6.105.823	-6.227.940	-6.352.499				
1 OL.	-114.683.585,45	/	-4.720.000	-4.814.400	-4.910.688	-5.008.902	-5.109.080	-5.211.261	-5.315.487	-5.421.796	-5.530.232	-5.640.837	-5.753.654	-5.868.727	-5.986.101	-6.105.823	-6.227.940	-6.352.499	-6.479.549	-6.609.139	-6.741.322	-6.876
Delta gestione, €	124.161.989.41	0	5.110.100	5.212.302	5.316.548	5.422.879	5.531.337	5.641.963	5.754.803	5.869.899	5.987.297	6.107.043	6.229.183	6.353.767	6.480.842	6.610.459	6.742.668	6.877.522	7.015.072	7.155.374	7.298.481	7,444
Utile ATI, €	0,00	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Utile/Partner, €	124.161.989.41	0	5.110.100	5.212.302	5.316.548	5.422.879	5.531.337	5.641.963	5.754.803	5.869.899	5.987.297	6.107.043	6.229.183	6.353.767	6.480.842	6.610.459	6.742.668	6.877.522	7.015.072	7.155.374	7.298.481	7.444
Flusso Operativo		-1.932.000	5.110.100	5.212.302	5.316.548	5.422.879	5.531.337	5.641.963	5.754.803	5.869.899	5.987.297	6.107.043	6.229.183	6.353.767	6.480.842	6.610.459	6.742.668	6.877.522	7.015.072	7.155.374	7.298.481	7.444
Cumulata Flusso Operativo	-1.932.000,00	-1.932.000	3.178.100	8.390.402	13.706.950	19.129.829	24.661.166	30.303.129	36.057.932	41.927.830	47.915.127	54.022.169	60.251.353	66.605.120	73.085.962	79.696.421	86.439.090	93.316.612	100.331.684	107.487.057	114.785.539	122.229
VAN Gestione	58.016.042,67	0	4.731.574	4.468.709	4.220.447	3.985.978	3.764.535	3.555.394	3.357.872	3.171.324	2.995.139	2.828.742	2.671.590	2.523.168	2.382.992	2.250.604	2.125.570	2.007.483	1.895.956	1.790.625	1.691.146	1.597
266 498%	1,932,000,00																					
IRR	VAN	Over	VAN €/unit																			
15%	35.739.575,55	33807576	7147915																			
14%	37.979.962,63	36047963	7595993																			
13%	40.464.841,34	38532841	8092968																			
12%	43.229.230,28	41297230	8645846																			
1196	46.314.093,31	44382093	9262819																			
10%	49.767.480,31	47835480	9953496																			
9%	53.645.908,93	51713909	10729182																			
8%	58.016.042,67	56084043	11603209																			
7%	62.956.734,08	61024734	12591347																			
6%	68.561.519,03	66629519	13712304																			
5%	74.941.669,80	73009670	14988334																			
496	82.229.942,13	80297942	16445988																			
3%	90.585.186,60	88653187	18117037																			
2%	100.198.039,22	98266039	20039608																			
	111.297.963,48 124.161.989,41	109365963	22259593																			
0%6	124.101.909,41	122229989	24832398																			
rata finanziamento (anni)	20																					
ta annuale	-124.023																					
bito iniziale		0	1.545.600	1.498.857	1.449.777	1.398.243	1.344.132	1.287.316	1.227.659	1.165.019	1.099.247	1.030.186	957.672	881.533	801.587	717.643	629.502	536.954	439.779	337.745	230,610	118
aggio	1.545.600	1.545.600								10												
ta			-124.023	-124.023	-124.023	-124.023	-124.023	-124.023	-124.023	-124.023	-124.023	-124.023	-124.023	-124.023	-124.023	-124.023	-124.023	-124.023	-124.023	-124.023	-124.023	-12
eressi	-934.859		-77.280	-74.943	-72.489	-69.912	-67.207	-64.366	-61.383	-58.251	-54.962	-51.509	-47.884	-44.077	-40.079	-35.882	-31.475	-26.848	-21.989	-16.887	-11.530	-5
iota capitale	-1.545.600		-46.743	-49.080	-51.534	-54.111	-56.816	-59.657	-62.640	-65.772	-69.061	-72.514	-76.139	-79.946	-83.944	-88.141	-92.548	-97.175	-102.034	-107.136	-112.492	-118
bito finale		1.545.600	1.498.857	1.449.777	1.398.243	1.344.132	1.287.316	1.227.659	1.165.019	1.099.247	1.030.186	957.672	881.533	801.587	717.643	629.502	536.954	439.779	337.745	230.610	118.117	
ta gestione per investitore	121.681.531	0	4.986.077	5.088.279	5.192.525	5.298.856	5.407.314	5.517.940	5.630.780	5.745.876	5.863.274	5.983.020	6.105.160	6.229.744	6.356.819	6.486.436	6.618.645	6.753.499	6.891.049	7.031.351	7.174.458	7.320
sso investitore	121.295.131	-386.400	4.986.077	5.088.279	5.192.525	5.298.856	5.407.314	5.517.940	5.630.780	5.745.876	5.863.274	5.983.020	6.105.160	6.229.744	6.356.819	6.486.436	6.618.645	6.753.499	6.891.049	7.031.351	7.174.458	7.320

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